

FEBRUARY 2022

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This presentation does not constitute an offer of any Patria Fund. We prepared this presentation solely for informational purposes. The information in this presentation does not constitute or form part of, and should not be construed as, an offer or invitation to subscribe for, underwrite or otherwise acquire, any of our securities or securities of our subsidiaries or affiliates, nor should it or any part of it form the basis of, or be relied on in connection with any contract to purchase or subscribe for any of our securities or any of our securities or any of our subsidiaries or affiliates nor shall it or any part of it form the basis of or be relied on in connection with any contract or commitment whatsoever.

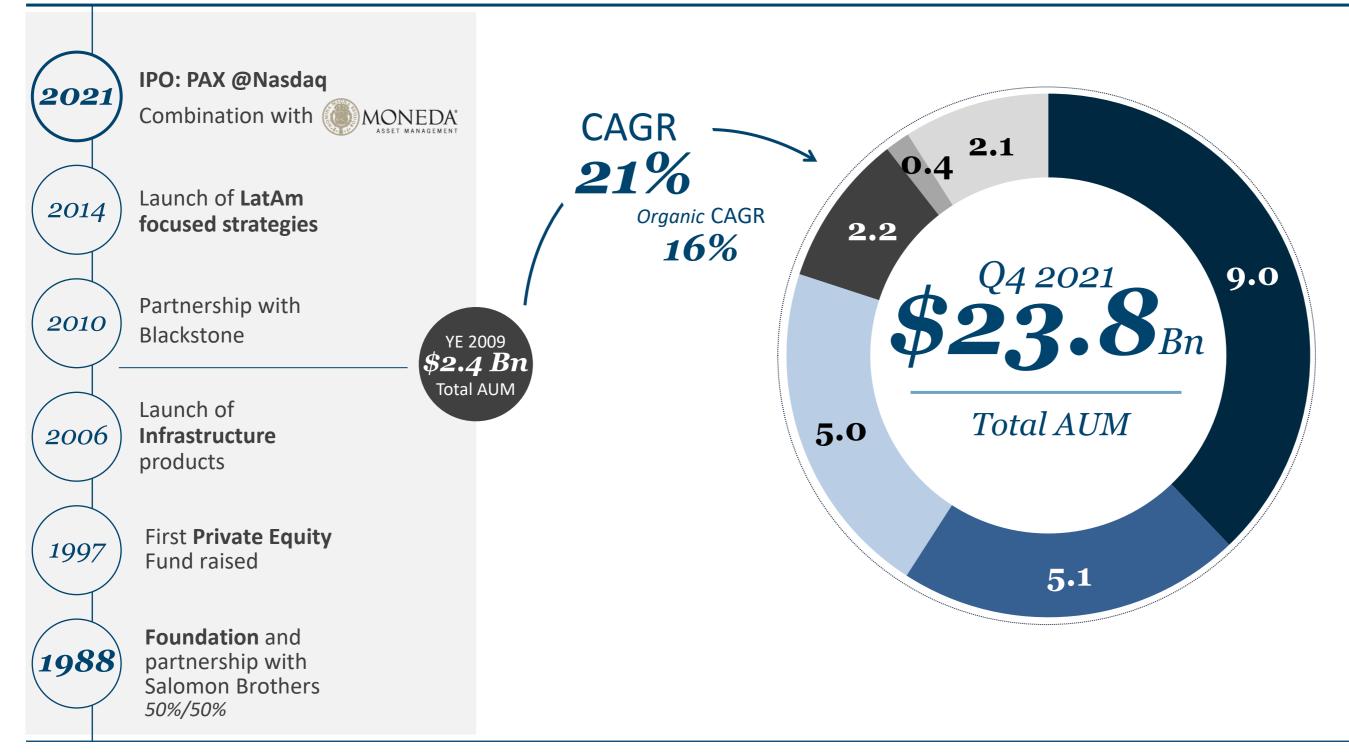
Results for the current reporting period are preliminary and unaudited. Due to the closing of our combination with Moneda Asset Management on December 1, 2021, certain elements of our 4Q21 IFRS financial results are dependent on Moneda's completed 2021 financial audit, which could cause Patria's fully audited IFRS results to differ from those reported within this presentation.

We have included in this presentation our Fee Related Earnings ("FRE") and Distributable Earnings ("DE"), which are non-GAAP financial measures, together with their reconciliations, for the periods indicated. We understand that, although FRE and DE are used by investors and securities analysts in their evaluation of companies, these measures have limitations as analytical tools, and you should not consider them in isolation or as substitutes for analysis of our results of operations as reported under IFRS. Additionally, our calculations of FRE and DE may be different from the calculation used by other companies, including our competitors in the financial services industry, and therefore, our measures may not be comparable to those of other companies.

#### ΡΛΤΖΙΛ

# Intro to Patria | History & Investment Platform

USD ~24 BN IN AUM BUILT OVER 30+ YEARS OF HISTORY





Note: Combination with Moneda Asset Management closed on December 1, 2021







**Private Equity** 







**Public Equities** 



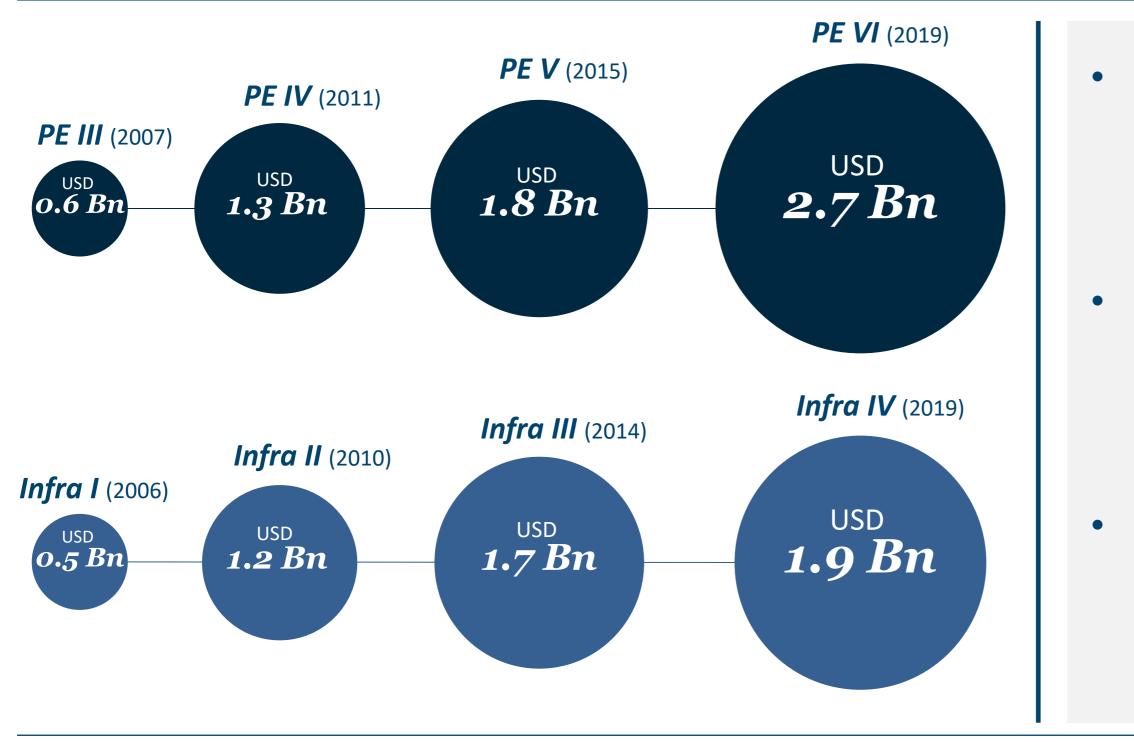


Real Estate

Advisory & Distribution

# Drawdown Flagship Products | Fundraising

OUR PERFORMANCE HAS ALLOWED US TO SCALE OUR FLAGSHIP PRODUCTS... AND WE BELIEVE THIS CAN CONTINUE



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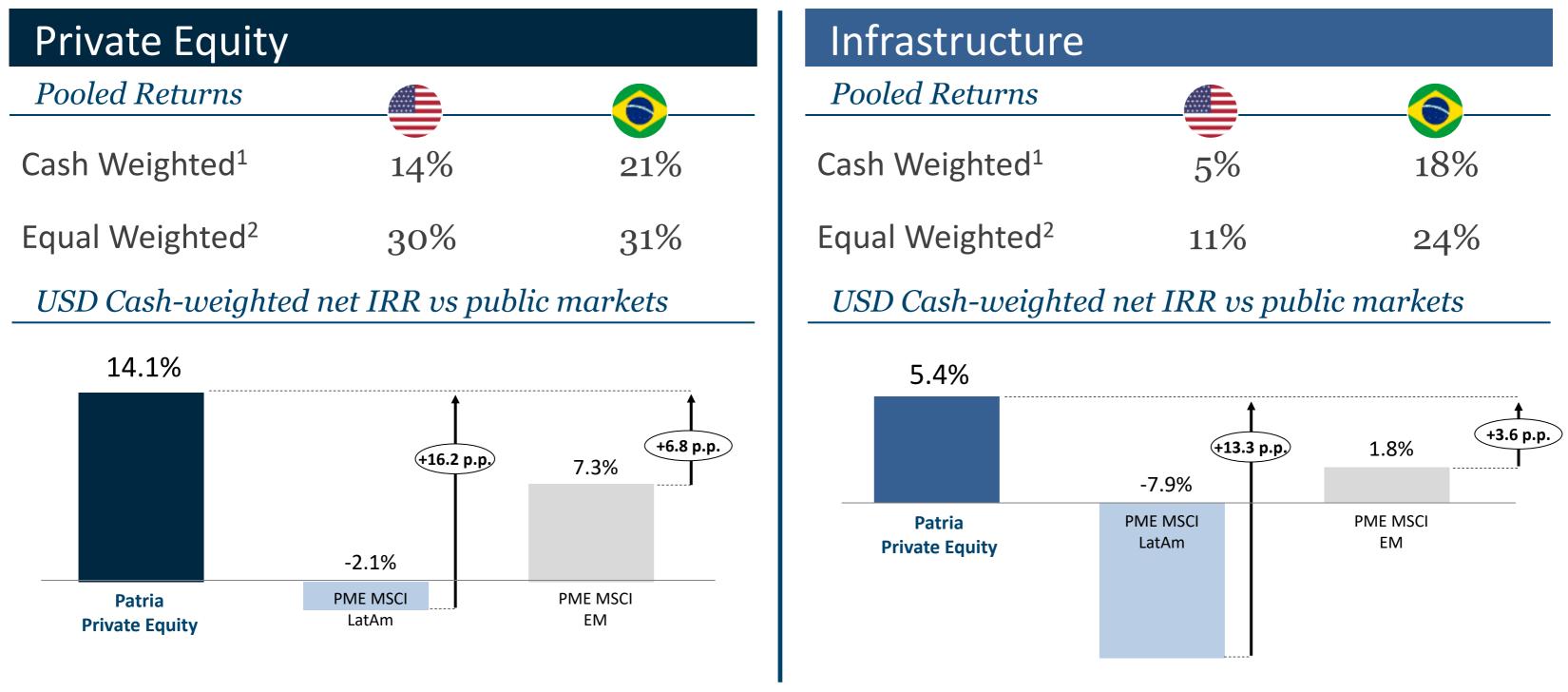
Patria has demonstrated the ability to **raise capital** in many different environments

Fund scaling generates organic revenue growth with high operational leverage

**Sophisticated global LP base** supported by experienced in-house distribution team

# Drawdown Flagship Products | Returns

ROBUST PERFORMANCE AT ATTRACTIVE PREMIUM TO LATAM & EMERGING MARKETS PUBLIC EQUITIES

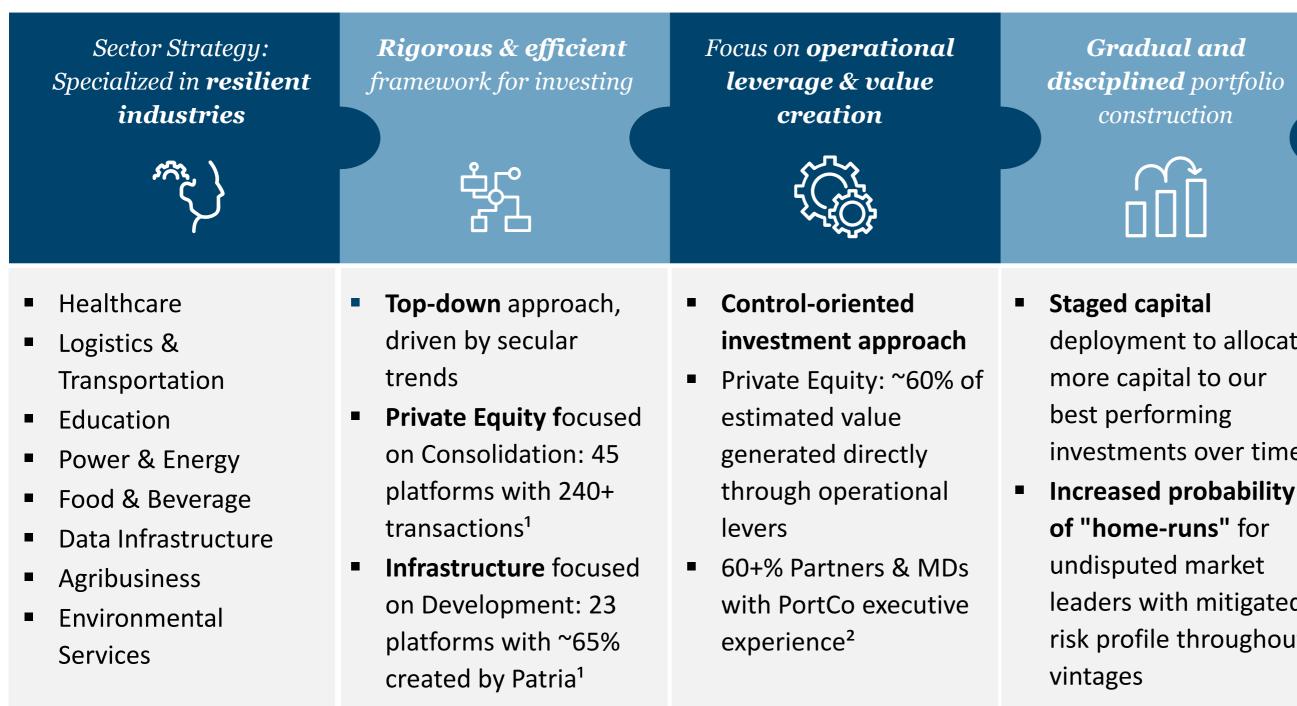


Data as of December 31, 2021

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1) Cash Weighted returns: consolidate funds original cash flows. Comparison to public market equities considers index returns since first relevant Patria fund cash flow date 2) Equal Weighted returns: consolidate funds cash flows at original dates but considering equalized contributions and distributions at the fund level Note: Funds considered in each scenario: Flagship Funds (PE I; PE II; PE II; PE II; PE II; PE V; PE V! Infra II); Infra II); Infra II); Infra Co-Investments (LAP; HBSA; ARGO; Entrevias): Master fund's cash flows, Cash flows, were converted from USD to BRL at a daily exchange rate; PE Co-Inv

#### Drawdown Flagship Products | Proven Investment Approach WE HAVE DEVELOPED A REPLICABLE "INVESTMENT TECHNOLOGY" USED ACROSS OUR PRODUCTS



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Gradual and disciplined portfolio construction

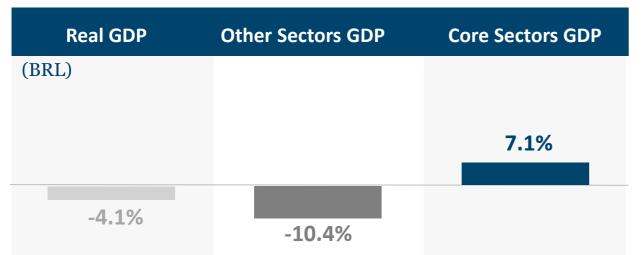
#### Associative **partnership** approach

- deployment to allocate investments over time leaders with mitigated risk profile throughout
- Ability to develop long-term relationships and partnerships with strategic players, founders and key industry executives
- Majority of deals sourced independently and outside open bidding

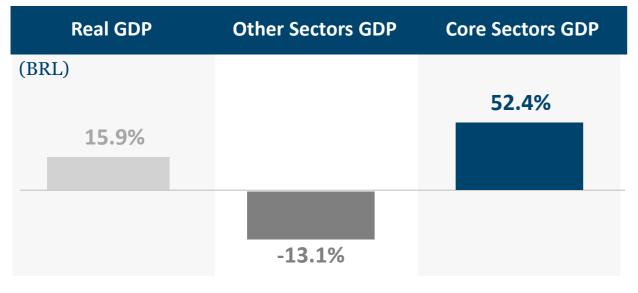
#### Drawdown Flagship Products | Focus on Growing & Resilient Sectors PATRIA PRIVATE EQUITY STRATEGY POSITIONED TO CAPTURE THE BEST PART OF LATAM GROWTH

#### The Importance of Sector Selection in the Region

Breakdown of Brazil's GDP Growth in 2020<sup>1</sup>



#### Breakdown of Brazil's GDP Growth in 2007-2020<sup>1</sup>







Notes: (1) Source: IBGE, CEPEA/ESALQ USP and Patria Research. Patria invested sectors are equally-weighted average of healthcare Products, Pharmaceutical Distributor, Fitness Clubs and Ophthalmic Services since 1994. (ii) Food and Beverage – e.g., Food Retail, Food Distributor and Agriculture Inputs and Agricultu weighted average of outsourcing services, fuels and lubricants, clothing & footwear, appliances & furniture, office material & IT, and manufacturing such as tobacco, printing and media, metals, electronic products, machinery, and automobile. (3) Business Services – e.g., IT and Logistics (4) In Brazil. (2) Since inception, as of Sep 30, 2021. Source: Capital IQ. Benchmarks: (1) Healthcare: MSCI ACWI/Health Care (Sector) Index (MXEFOHC); RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; MSCI EM /Health Care (Sector) Index; RUSSELL 3000 Health Care (Sector) Index (MXEFOHC); RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture & Food Chain Index; RUSSELL 3000 Health Care Sector; (2) MSCI ACWI Agriculture 300 Health Care Sector; (2) MSCI Agriculture Fishing & Ranching Industry; (3) F&B MSCI ACWI/Food Bev & Tobacco (Industry Group) Index and RUSSELL 3000 Foods Industry; (EM/Information Tech (Sect4) MSCI ACWI IMI/Air Freight & Logistics(Sub-Industry) Index combined with MSCI ACWI/Information Tech (Sector) Index (MXWD0IT) to represent business services sector; MSCI EM IMI/Air Freight & Logistics(Industry) combined with MSCI or) Index (MXEF0IT) to represent business services sector; RUSSELL 3000 Transportation Miscellaneous Industry combined with RUSSELL 3000 Transportation Air combined with

Ben	chmarks <sup>2</sup>		
I	ASCI ACWI Global	Russell 3000	ΡΑΤΡΙΑ
	12.4%	13.0%	25.4%
	4.7%	7.2%	17.2%
	7.1%	10.0%	24.3%
	21.0%	24.1%	30.8%

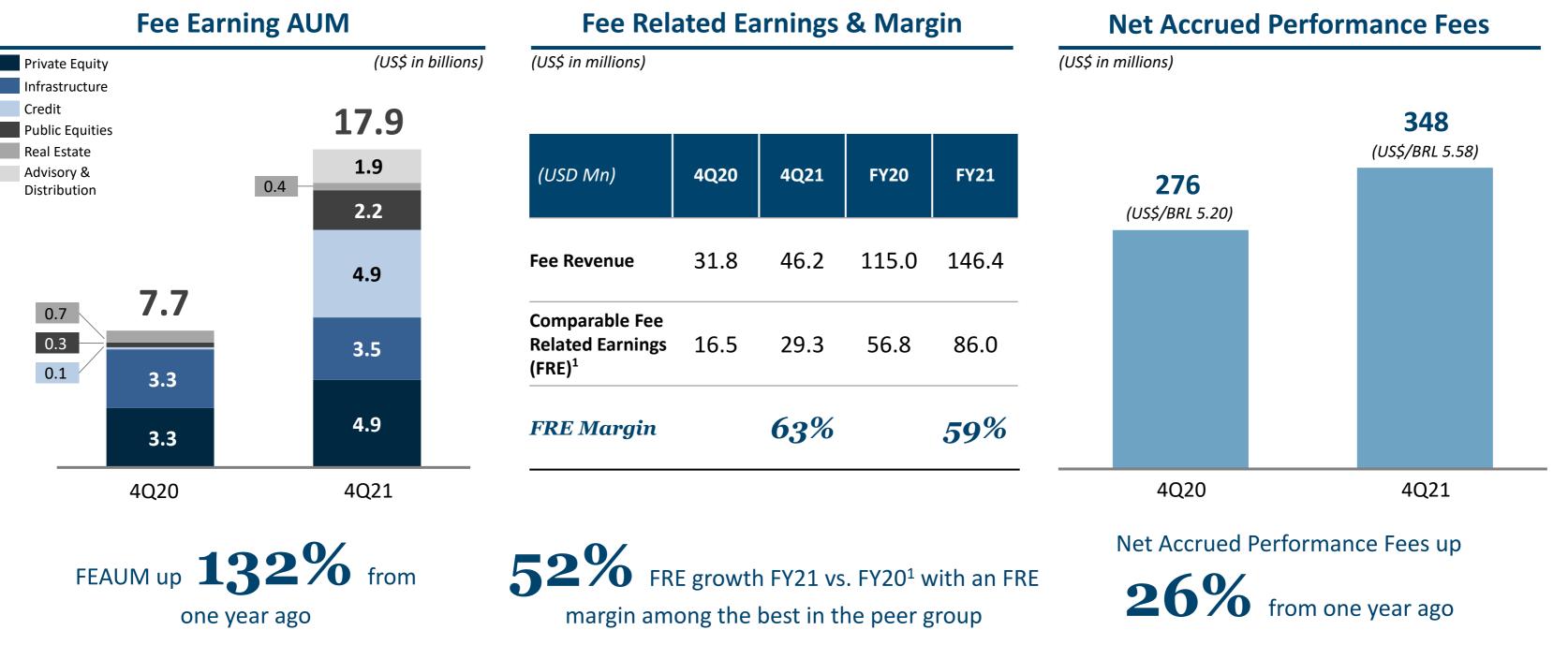
## Platform Overview | Breakdown by Asset Class

Asset Class	AUM	FE	AUM b	y Structure	Fee Basis	Duration	Currency Exposure Hard / Soft (%)	Effective Mgmt. Fee Rate	
Private Equity	<b>\$9.0</b> bn	<b>\$4.9</b> bn	100%	Drawdown Funds	Deployed Capital at Cost	Long-dated & Illiquid	99% / 1%	1.9%	
Infrastructure	<b>\$5.1</b> bn	<b>\$3.5</b> bn	97%	Drawdown Funds	Hybrid: Committed/ Deployed Capital at Cost	Long-dated & Illiquid	86% / 14%	1.4%	
mjrustructure	<b>99.1</b> 011	<b>99.3</b> 011	3%	Infrastructure Core	Net Asset Value	Listed Permanent Capital	0% / 100%	1.470	
Credit	<b>\$5.0</b> bn	96		Moneda Credit Funds	Net Asset Value	Listed closed-end funds with periodic limited liquidity	72% / 28%	- 0.8%	
Crean	Credit <b>\$5.0</b> bn <b>\$4.9</b> bn		4%	Patria Private Credit Fund	Net Asset Value	Long-dated & Illiquid	0% / 100%	0.070	
Public	<b>\$2.2</b> bn	¢2.2km	93%	Moneda Equities Funds	Net Asset Value	Listed closed-end funds with periodic limited liquidity	3% / 97%	- 0.99/	
Equities	<b>72.2</b> 00			Patria CEF (PIPE)	Net Asset Value Evergreen fund with periodic limited liquidity		0% / 100%	0.8%	
	<u> </u>	60.4	74%	Drawdown Funds	Deployed Capital at Cost	Long-dated & Illiquid	0% / 100%	4 40/	
Real Estate	<b>\$0.4</b> bn	<b>\$0.4</b> bn	26%	REITs	Net Asset Value	Permanent Capital	0% / 100%	1.4%	
Advisory &	62.4			Moneda Advisory Assets	Net Asset Value	Liquid	34% / 66%	0.70/	
Distribution	N hn N Yhn		bn <b>ŞI.9</b> bn 72% Moneda Distribution Partnership		Based on Underlying Fund Long-dated & Illiquid		100% / 0%	- 0.7%	
Total	<b>\$23.8</b> bn	<b>\$17.9</b> bn					71% / 29%	1.2%	

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Note: Currency Exposure Hard / Soft (%) reflects the percentage of FEAUM exposed to each classification of currency. Soft currency exposures include vehicles which are either denominated in a soft (i.e. local) currency or have management fee exposure through the underlying investments where fees are charged on net asset value.

#### Financials | Strong Financial Profile Based on Key Industry Metrics FAST GROWING & STICKY FEE EARNING AUM, ATTRACTIVE MARGIN & SUBSTANTIAL PERFORMANCE FEE CAPACITY

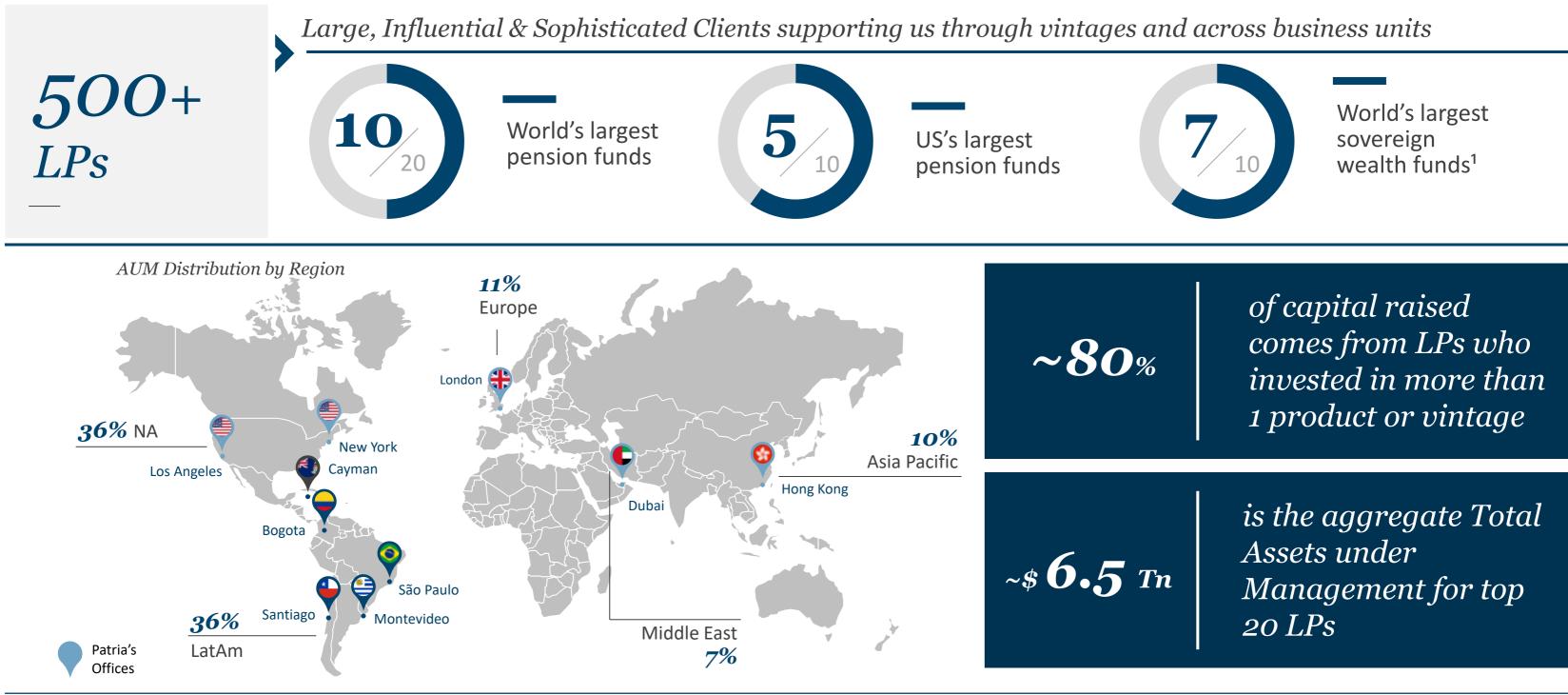




Data as of December 31, 2021. See notes and definitions at end of document. Totals may not add due to rounding. (1) FY20 adjusted for comparable compensation structure

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#### Client Base | Long-lasting Relationships with Investors OUR SOLID, DIVERSIFIED AND SOPHISTICATED GLOBAL CLIENT BASE IS A KEY DRIVER OF OUR GROWTH PLAN



Source: Patria analysis. As of December 2021

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(1) Includes indirect investors through funds of funds or advisors.

# Growth Strategy | Three Pillars of Expansion

OUR PLATFORM IS WELL-POSITIONED TO CONTINUE GROWING THROUGH ORGANIC AND INORGANIC OPPORTUNITIES

<b>1.</b> Scale existing strategies	<b>2.</b> Product development
<ul> <li>Continue to consistently scale our flagship Private Equity and Infrastructure funds</li> <li>Execute on cross-selling opportunities to drive incremental growth of Moneda's products</li> </ul>	<ul> <li>Develop products to attract local investors and leverage the financial deepening in Latin America</li> <li>Enhance platform to capitalize on the private credit opportunity in the region</li> </ul>
Expand our	products, aeoaraphica



# Strategic M&A

#### • Platforms

- Portfolios
- Distribution Channels
- Combination with Moneda closed on December
- Partnership with Kamaroopin  $\checkmark$ announced on December 8

# Expand our products, geographical presence and distribution capabilities

# Team | Seasoned Leadership Team with Demonstrated Succession

DEEPLY INGRAINED CULTURE ATTRACTS AND RETAINS TOP INVESTMENT TALENT

Pedro Rufino

#### **Board members** Management Team Partners highly devoted to Patria Experience (Yrs) Patria (Yrs) Olimpio Matarazzo **SMP & CEO** 32 Co-founder, SMP, Chairman of the Board and 28 We are significant investors to our funds, and Alex Saigh Chairman of Real Estate and Credit Investment Committees during our IPO we not only didn't sell, but we MP & CFO 22 16 Otavio Castello Branco Marco D'Ippolito increased our commitment to the firm with a SMP, Board Member and Chairman of MP & Sales & lock-up of 5 years Infrastructure Investment Committee 27 27 **Distribution LatAm** André Penalva Alexandre Saigh MP & CEO/CIO Co-founder, SMP, Board Member, CEO and 23 23 **Private Equity** Chairman of Private Equity Investment Ricardo Scavazza Committee Long-lasting Partnership MP & CEO/CIO Sabrina Foster 25 18 Infrastructure Andre Sales Independent Board Member Management team averaging 17 years within Head of Audit Committee MP & Country Manager (Brazil) 20 20 Patria Daniel Sorrentino Jennifer Collins Partner & Marketing Independent Board Member 21 18 & Products Financial Expert José Teixeira MD & Human Pablo Echeverría 30 Resources 2 **Co-Founder of Moneda Asset Management** Ana Santos **Proven Succession Plan** Chief of PE Portfolio Management 40 1 Glen Wigney Currently developing the third generation Peter Estermann Independent Board Member MD, Global General Counsel 20

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member of the Audit Committee

## 2021 Highlights





## Highlights

\$1.02 per share of DE in 2021, equivalent to a 5% yield at IPO price	FEAUM up 132% γογ Τotal AUM up 65% γογ
\$348m Net Accrued Performance Fees as of December 31st, up $26\%$ YoY	Completed combination with <b>Moneda Asset</b> <b>Moneda Asset</b> <b>M</b>



(1) FY20 adjusted for comparable compensation structure. FRE growth as reported was 21% year-over-year.



Mgmt. Fee Growth FY21 vs FY20

> FRE Growth<sup>1</sup> FY21 vs FY20

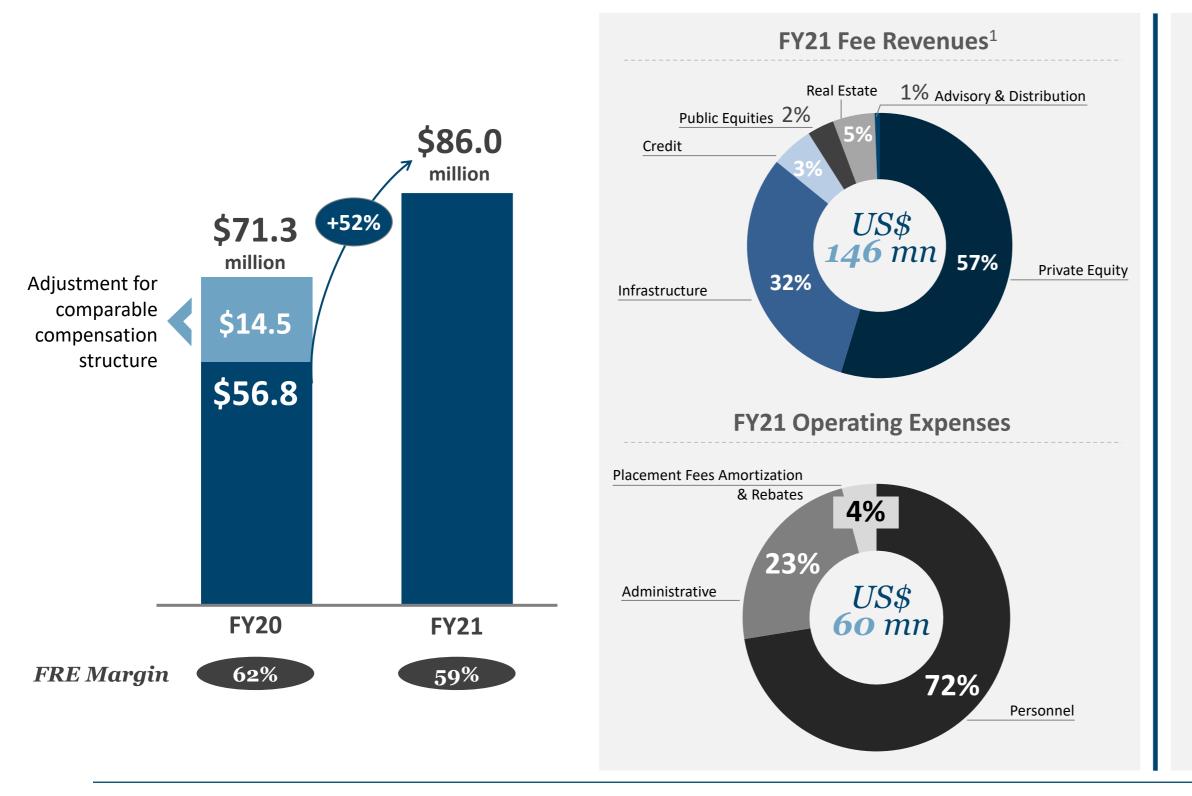
FRE Margin in 2021

We expect FRE to increase by more than

50%

in 2022

## Fee Related Earnings ("FRE")



See notes and definitions at end of document

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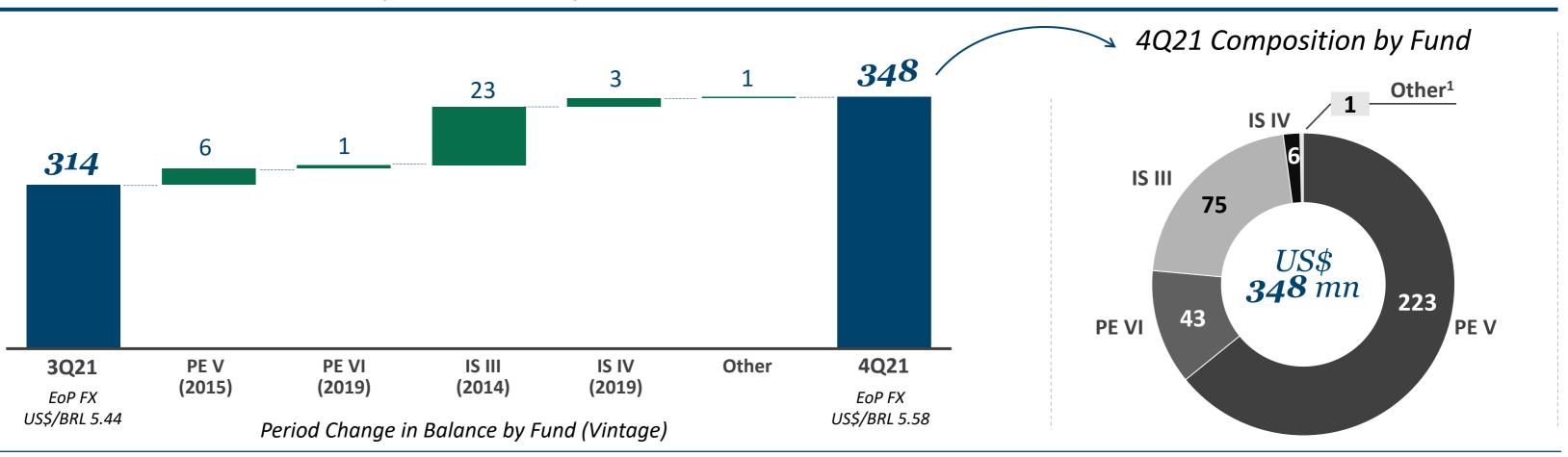
(1) Percentages on total fee revenues pre-tax. The combination with Moneda was closed on December 1, 2021, and therefore only impacted the results for the month of December, contributing with \$6.5 million of FRE.

- FY21 FRE of \$86.0 million was up 52% from FY20 adjusted for comparable compensation structure
- FY21 Total Fee Revenues of \$146.4 million were up 27% compared to **FY20**

## **Net Accrued Performance Fees**

- Net Accrued Performance Fees were \$348 million on December 31, 2021, up 11% from \$314 million on September 30, 2021, • primarily driven by portfolio appreciation in our third Infrastructure Fund
- On a full year basis, Net Accrued Performance Fees grew by 26%, or 47% when accounting for realizations of \$58 million ۲
- \$223 million or approximately 64% of the current accrual generated by Private Equity Fund V, which is entering its harvesting period and is expected to be the primary contributor to realizations in the near term

Net Accrued Performance Fees (US\$ in millions)

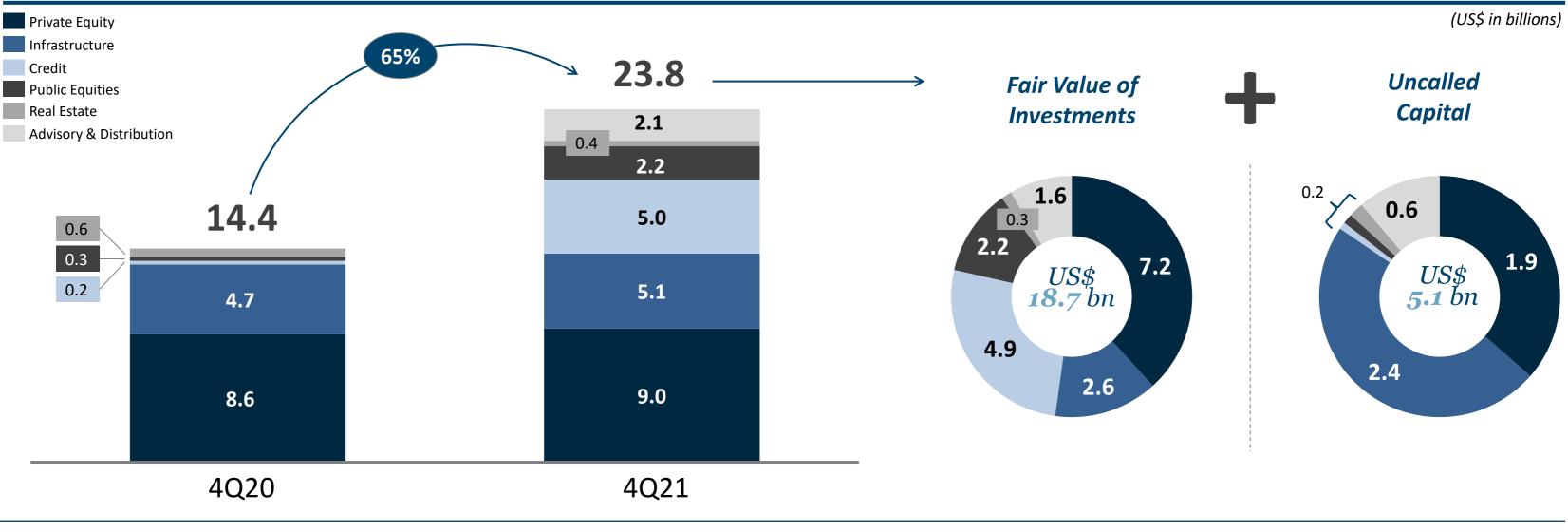


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See notes and definitions at end of document. Totals may not add due to rounding.

## Total Assets Under Management

- Total AUM of \$23.8 billion as of December 31, 2021, including the addition of Moneda's platform, up 65% compared to \$14.4 billion one year ago
- \$1.3 billion of year-over-year AUM increase was driven by the appreciation of underlying portfolio investments
- 67% of Total AUM is eligible to earn performance or incentive revenues
- Total AUM is comprised of Fair Value of Investments of \$18.7 billion and Uncalled Capital of \$5.1 billion as of December 31, 2021



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See notes and definitions at end of document. Totals may not add due to rounding.

# Portfolio Activity - Drawdown Funds

<i>Total Deployment</i> <sup>1</sup> (\$mn) (Invested + Reserved)	4Q21	FY21
Total	733	2,545
Private Equity	391	1,644
Infrastructure	305	755
Others	36	145
<b>Valuation Impact</b> (\$mn) Increase (Decrease)	4Q21	FY21
Total	95	1,429
Private Equity	(70)	1,058
Infrastructure	189	404
Others	(24)	(34)
<b>Realizations</b> (\$mn)	4Q21	FY21
Total	106	263
Private Equity	67	180
Infrastructure	25	45
Others	15	38

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- for the FY21
  - theses in 4Q21
- currency fluctuation
- FY21

See notes and definitions at end of document. Totals may not add due to rounding.

Notes: (i) Total Deployment represents the incremental capital invested or reserved in the period, as this reflects the most relevant activity driving fee revenue and the fundraising cycle. (ii) Others include Credit and Real Estate drawdown funds.

Total Deployment of \$733 million in 4Q21 and \$2.5bn

• Private Equity deployed \$391 million into its agribusiness, cybersecurity and grocery retail

 Infrastructure deployment of \$305 million in 4Q21 was mainly driven by Winity Telecom's successful bid in Brazil's 5G spectrum auction

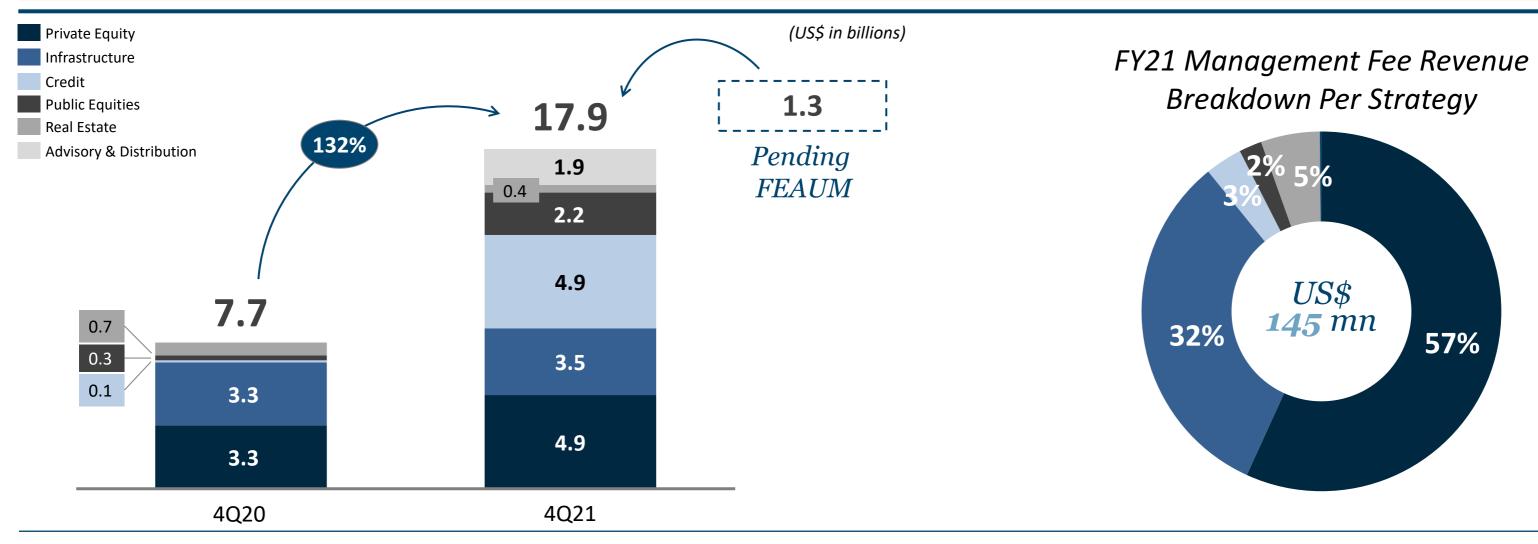
Drawdown funds appreciated by \$95 million in 4Q21 and \$1.4bn for the FY21 excluding the impact of

Realizations of \$106 million in 4Q21 and \$263 for the

• Realizations from PE Fund III generated \$58 million of net realized performance fees for the year

### Fee Earning Assets Under Management & Management Fees

- Fee Earning AUM (FEAUM) of \$17.9 billion up 132% YoY including the combination with Moneda completed in December 2021, and up 20% YoY on an organic basis
- Management Fees of \$145 million were up 28% YoY, driven by strong deployment in Private Equity and Infrastructure
  - While FEAUM from the Moneda transaction is fully recognized as of 4Q21, it had minimal impact on revenues due to closing in December
- \$1.3 billion of Pending FEAUM eligible to earn fees once invested/reserved
  - Private Equity deployment of \$391 million in 4Q21 will flow into FEAUM and begin generating fees in 1Q22



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Note: Patria's Fee Earning AUM reflects the basis that is generating management fees in the current reporting period. Since the flagship Private Equity and Infrastructure funds generally call for management fees semi-annually (in January and July), capital that is invested or reserved in Q1 and Q2 will begin to generate management fees in Q3, and likewise, capital invested or reserved in Q3 and Q4 will begin to generate management fees in Q1 of the following year. See notes and definitions at end of document.

## Patria's Fourth Quarter 2021 Earnings

Distributable Earnings ("DE") of \$27.7 million in 4Q21, and \$141.3 million for the full year

(US\$ in millions)	4Q20	4Q21	% ∆	FY20	FY21	% Δ
Management Fees	29.7	42.1	42%	112.9	144.7	28%
(+) Incentive Fees	3.3	4.9		3.5	4.9	
(+) Advisory Fees and Other Revenues	0.2	0.7		2.5	0.7	
(–) Taxes on Revenues (1)	(1.4)	(1.5)		(3.8)	(3.9)	
Total Fee Revenues	31.8	46.2	46%	115.0	146.4	27%
(–) Personnel Expenses	(5.1)	(11.2)	117%	(26.8)	(43.7)	63%
(–) Administrative Expenses	(5.8)	(4.9)	-16%	(14.6)	(14.1)	-3%
<ul><li>(–) Placement Fees Amortization and Rebates (2)</li></ul>	(0.6)	(0.8)	30%	(2.3)	(2.5)	8%
Fee Related Earnings (FRE)	20.2	29.3	46%	71.3	86.0	21%
FRE Margin (%)	63%	63%		62%	59%	
Realized Performance Fees (After-Tax)	-	-		-	89.1	
(–) Carried interest allocation and bonuses (3)	-	0.1		-	(31.1)	
Performance Related Earnings (PRE)	-	0.1		-	58.0	
(+) Realized Net Investment Income (4)	(0.1)	(0.2)		(0.1)	(1.0)	
Pre-Tax Distributable Earnings	20.0	29.2		71.2	143.0	
(–) Current Income Tax (5)	(0.1)	(1.6)		(0.9)	(1.7)	
Distributable Earnings (DE)	19.9	27.7		70.3	141.3	
DE per Share	0.146	0.188		0.516	1.023	
FRE - Adjusted for comparable compensation structure	16.5	29.3	77%	56.8	86.0	52%
DE - Adjusted for comparable compensation structure	16.3	27.7		55.8	141.3	

DE per Share shown for 2020 for illustrative purposes only, using Patria's post-IPO share count of 136,147,500 shares. Share count of 147,192,930 effective for 4Q21 due to the combination with Moneda. FRE & DE - Adjusted for comparable compensation structure adjusts pre-IPO FRE to reflect post-IPO compensation structure for comparison.

See notes and definitions at end of document. Totals may not add due to rounding.

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### Outlook

We expect **2022 Fee Related Earnings to increase by more than 50%** relative to 2021 with an FRE margin in the low 50% range

Our Net Accrued Performance Fees have grown to \$348 million, up 26% YoY, and we aim to move earlier vintage funds, such as Private Equity Fund V, further into the harvesting phase this year

We are beginning a major fundraising cycle with our next generation flagship Private Equity fund and our first renewable energy fund currently in the market, soon to be followed by our next generation flagship Infrastructure fund

We will continue to pursue strategic M&A opportunities to expand our product offering, geographical presence and distribution capabilities









# Patria & Kamaroopin | The Inception of Our Growth Equity Strategy

On December 8, 2021 Patria announced the launch of its **Growth Equity Strategy** through the **partnership with Kamaroopin** and their talented investment team

#### Why Add Growth Equity?

- Complementary strategy to our flagship Private Equity with crossselling opportunities
- Broadens Patria's coverage of the asset management value chain
- Global and regional high demand, including from Patria's current LPs
- Venture capital transaction volume growing at 40+% CAGR over last decade
- Attraction of new regional clients with high appetite for growth/VC
- Asset class economics: Sticky AUM and attractive ~2/20 fee structure

Why Kamaroopin?

- Talented venture capital & growth equity team (previously affiliated with Tarpon) led by Pedro Faria
- Leadership's strong investment track record with 24% IRR over last 19 years
- Current portfolio of three invested companies generating 2.7x invested capital at current valuation
- Highly aligned investment philosophy as "company builders" & sector specialists

#### Deal Structure & Timeline

- Phase 1: Patria to acquire 40% minority stake in Kamaroopin
  - Expected to close in early 2022 0
  - Launch of joint fundraising effort for a new pan-LatAm Growth Equity fund
- Phase 2: Patria to acquire the remaining 60% stake
  - Expected approximately 18 months from phase 1 closing
  - Triggered by reaching certain fundraising hurdles and satisfying certain other conditions
  - Patria & Kamaroopin have optionality to unwind the transaction
- Transaction not expected to materially impact Patria's P&L during 2022

# Patria's Earnings – 5 Quarter View

(US\$ in millions)	4Q20	1Q21	2Q21	3Q21	4Q21	FY20	FY21
Management Fees	29.7	31.3	33.0	38.2	42.1	112.9	144.7
(+) Incentive Fees	3.3	-	-	0.0	4.9	3.5	4.9
(+) Advisory Fees and Other Revenues	0.2	-	-	-	0.7	2.5	0.7
(–) Taxes on Revenues (1)	(1.4)	(0.7)	(0.8)	(0.8)	(1.5)	(3.8)	(3.9)
Total Fee Revenues	31.8	30.6	32.2	37.4	46.2	115.0	146.4
(–) Personnel Expenses	(5.1)	(10.3)	(10.1)	(12.1)	(11.2)	(26.8)	(43.7)
(–) Administrative Expenses	(5.8)	(2.4)	(3.8)	(3.0)	(4.9)	(14.6)	(14.1)
(-) Placement Fees Amortization and Rebates (2)	(0.6)	(0.6)	(0.6)	(0.5)	(0.8)	(2.3)	(2.5)
Fee Related Earnings (FRE)	20.2	17.3	17.6	21.8	29.3	71.3	86.0
FRE Margin (%)	0.6	0.6	0.5	0.6	63%	62%	59%
Realized Performance Fees (After-Tax)	-	_	86.8	2.3	-	-	89.1
(-) Carried interest allocation and bonuses (3)	-	-	(30.4)	(0.8)	0.1	-	(31.1)
Performance Related Earnings (PRE)	-	-	56.4	1.5	0.1	-	58.0
(+) Realized Net Investment Income (4)	(0.1)	(0.3)	0.1	(0.7)	(0.2)	(0.1)	(1.0)
Pre-Tax Distributable Earnings	20.0	17.0	74.2	22.6	29.2	71.2	143.0
(–) Current Income Tax (5)	(0.1)		-	(0.1)	(1.6)	(0.9)	(1.7)
Distributable Earnings (DE)	19.9	17.0	74.2	22.5	27.7	70.3	141.3
DE per Share	0.146	0.125	0.545	0.165	0.188	0.516	1.023
Additional Metrics							
Total Assets Under Management	14,408	14,116	15,840	15,069	23,815	14,408	23,815
Fee-Earning Assets Under Management	7,713	8,033	8,313	9,236	17,930	7,713	17,930



### Investment Performance - Drawdown Funds

(in Thousands, Except Where Noted)	Committed Capital	Deployed + Reserved	Total Invested	Unrealized Investments	Realized Investments	Tot Valu		Net R	eturns
Fund (Vintage)	Total (USD)	%	Value (USD)	Value (USD)	Value (USD)	Value (USD)	Gross MOIC (USD)	Net IRR (USD)	Net IRR (BRL)
Private Equity									
PE I (1997)	234,000	Divested	163,812	-	278,480	278,480	1.7x	4%	7%
PE II (2003)	50,000	Divested	51,648	-	1,053,625	1,053,625	20.4x	92%	75%
PE III (2007)	571,596	124%	624,464	37,583	1,159,256	1,196,839	1.9x	8%	19%
PE IV (2011)	1,270,853	117%	1,169,291	1,555,944	198,919	1,754,863	1.5x	4%	16%
PE V (2015)	1,807,389	101%	1,451,742	3,507,860	98,614	3,606,474	2.5x	27%	41%
PE VI (2019)	2,689,666	110%	1,157,123	1,482,452	22,418	1,504,870	1.3x	21%	30%
Co investments	745,010	100%	745,010	453,816	1,398	455,214	0.6x	n/m	n/m
Total Private Equity	7,368,514		5,363,090	7,037,655	2,812,709	9,850,364	1.8x	14%	21%
Infrastructure									
Infra II (2010)	1,154,385	102%	997,679	384,695	823,141	1,207,836	1.2x	0%	12%
Infra III (2014)	1,676,237	113%	1,149,224	1,471,902	574,815	2,046,717	1.8x	10%	23%
Infra IV (2019)	1,941,000	96%	275,795	396,569	-	396,569	1.4x	34%	51%
Co investments	793,264	74%	588,124	394,788	439,629	834,417	1.4x	n/m	n/m
Total Infrastructure	5,673,475		3,119,411	2,647,955	1,991,409	4,639,364	1.5x	5%	18%
Real Estate/Agribusiness	(BRL)	%	(BRL)	(BRL)	(BRL)	(BRL)	(BRL)	(USD)	(BRL)
RE I (2004)	177,362	Divested	168,335	-	459,072	459,072	2.7x		24%
RE II (2009)	996,340	87%	1,017,944	173,139	1,053,634	1,226,773	1.2x		2%
RE III (2013)	1,310,465	86%	1,170,619	649,023	141,521	790,544	0.7x		-12%
Farmland (2018)	149,043	Divested	61,019	-	96,684	96,684	1.6x		14%
Co investments	1,107,668	100%	1,093,900	40,738	-	40,738	0.x		-41%
Total Real Estate/Agri	3,740,879		3,511,817	862,900	1,750,911	2,613,811	0.7x		-14%



Note: Patria will report investment performance for funds/strategies with Total AUM equal or above \$500 million. This table includes funds below that threshold given their disclosure in our reporting since the IPO. Going forward, new funds will be reported as they reach the \$500 million threshold.

### Investment Performance - Credit & Public Equities

					Comp	ounded Annu	alized Net R	eturns	
Asset Class	Strategy	Functional Currency	Strategy AUM (USD Mn)	Primary Fund AUM (USD Mn)	1yr	Зуr	5yr	Since Incep.	Excess Return Since Incep.
	Latam High Yield (2000)	USD	3,325	2,294	10.5%	5.8%	6.6%	11.5%	388 bps
Credit	Benchmark: CEMBI Broad Div Latam HY				2.3%	6.5%	5.8%	7.7%	
	Latam Local Currency Debt (2009)	USD	798	798	(5.9%)	0.2%	0.8%	2.9%	114 bps
	Benchmark: GBI Broad Div Latam				(13.1%)	(0.5%)	1.7%	1.7%	
	Latam Large Caps (2011)	USD	758	218	(15.8%)	1.5%	5.1%	(2.1%)	180 bps
Public Equities	Benchmark: MSCI TR Latam Gross				(7.7%)	(2.0%)	1.8%	(3.9%)	
	Chilean Small Caps (1994)	CLP	615	595	(4.1%)	(9.7%)	0.3%	12.5%	585 bps
	Benchmark: MSCI Chile SC Net				(4.3%)	(11.5%)	(3.2%)	6.7%	



## Total AUM Roll Forward (unaudited)

<i>Twelve Months Ended</i> <i>December 31, 2021</i> (\$mn)	Private Equity	Infrastructure	Credit	<b>Public Equities</b>	Real Estate	Advisory & Distribution	Total
AUM 4Q20	8,627	4,710	242	260	569	-	14,408
Acquisitions <sup>1</sup>	-	-	4,733	2,088	-	2,146	8,967
Inflows <sup>2</sup>	15	139	-	22	-	-	175
Outflows <sup>3</sup>	(180)	(45)	(32)	-	(6)	-	(263)
Valuation Impact	1,058	417	(10)	(84)	(50)	-	1,332
FX	(533)	(219)	(18)	(12)	(22)	-	(804)
Funds Capital Variation <sup>4</sup>	30	59	67	(28)	(126)	-	1
AUM 4Q21	9,017	5,060	4,982	2,245	366	2,146	23,815

Three Months Ended December 31, 2021 (\$mn)	Private Equity	Infrastructure	Credit	Public Equities	Real Estate	Advisory & Distribution	Total
AUM 3Q21	9,253	4,977	236	202	402	-	15,069
Acquisitions <sup>1</sup>	-	-	4,733	2,088	-	2,146	8,967
Inflows <sup>2</sup>	15	-	-	6	-	-	21
Outflows <sup>3</sup>	(67)	(25)	(14)	-	(1)	-	(106)
Valuation Impact	(70)	191	(2)	(24)	(18)	-	77
FX	(187)	(75)	(6)	(4)	(8)	-	(281)
Funds Capital Variation <sup>4</sup>	73	(9)	36	(23)	(10)	-	67
AUM 4Q21	9,017	5,060	4,982	2,245	366	2,146	23,815

ΡΛΤΖΙΛ

## Total FEAUM Roll Forward (unaudited)

Twelve Months Ended December 31, 2021 (\$mn)	Private Equity	Infrastructure	Credit	<b>Public Equities</b>	Real Estate	Advisory & Distribution	Total
FEAUM 4Q20	3,347	3,318	116	256	676	-	7,713
Acquisitions <sup>1</sup>	-	-	4,733	2,081	-	1,888	8,702
Inflows <sup>2</sup>	1,671	394	123	23	11	-	2,222
Outflows <sup>3</sup>	(74)	(197)	(4)	(25)	(238)	-	(538)
Valuation Impact	-	2	(30)	(77)	(24)	-	(129)
FX and Other	(2)	3	(11)	(19)	(12)	-	(40)
FEAUM 4Q21	4,942	3,521	4,927	2,239	414	1,888	17,930

Three Months Ended December 31, 2021 (\$mn)	Private Equity	Infrastructure	Credit	Public Equities	Real Estate	Advisory & Distribution	Total
FEAUM 3Q21	4,941	3,505	172	202	416	-	9,236
Acquisitions <sup>1</sup>	-	-	4,733	2,081	-	1,888	8,702
Inflows <sup>2</sup>	3	1	35	8	-	-	46
Outflows <sup>3</sup>	-	-	(14)	(23)	-	-	(37)
Valuation Impact	-	2	5	(23)	4	-	(12)
FX and Other	(2)	13	(4)	(5)	(6)	-	(4)
FEAUM 4Q21	4,942	3,521	4,927	2,239	414	1,888	17,930



Note: Patria's Fee Earning AUM reflects the basis that is generating management fees in the current reporting period. Since the flagship Private Equity and Infrastructure funds generally call for management fees semi-annually (in January and July), capital that is invested or reserved in Q1 and Q2 will begin to generate management fees in Q3, and likewise, capital invested or reserved in Q3 and Q4 will begin to generate management fees in Q1 of the following year. See notes and definitions at end of document.

## Patria's Fourth Quarter 2021 IFRS Results (unaudited)

• GAAP Net Income was US\$13.3 million for 4Q21 and US\$121.3 million for the full year

(US\$ in millions)	4Q20	4Q21	FY20	FY21
Revenue from management fees (1)	29.7	42.1	112.9	144.7
Revenue from incentive fees	3.3	4.9	3.5	4.9
Revenue from performance fees (2)	-	0.0	-	89.3
Revenue from M&A, monitoring and placement and other fees	-	0.7	2.5	0.7
Taxes on revenue (3)	(1.3)	(1.5)	(3.8)	(4.1)
Revenue from services	31.8	46.2	115.0	235.5
Personnel expenses (4)	(5.6)	(12.4)	(27.2)	(47.6)
Deferred Consideration (5)	-	(2.0)	-	(2.0)
Amortization of intagible assets	(1.5)	(2.4)	(6.0)	(6.9)
Carried interest allocation	-	0.5	-	(30.2)
Cost of services rendered	(7.2)	(16.4)	(33.2)	(86.7)
Gross profit	24.6	29.8	81.8	148.8
Administrative expenses	(5.8)	(5.2)	(14.6)	(14.4)
Other income/(expenses) (6)	(2.2)	(10.0)	(2.0)	(12.5)
Operating income and expenses	16.6	14.6	65.2	121.9
Operating income before net financial income/(expense)	16.6	14.6	65.2	121.9
Net financial income/(expense)	(0.2)	0.6	(0.2)	(0.3)
Income before income tax	16.5	15.2	65.0	121.6
Income tax (7)	(0.1)	(1.9)	(3.1)	(0.4)
Net income for the period	16.3	13.3	61.8	121.3



Throughout this presentation all current period amounts are preliminary and unaudited. Totals may not add due to rounding. See notes and definitions at end of document.

## Reconciliation of IFRS to Non-GAAP Measures (unaudited)

(US\$ in millions)	4Q20	1Q21	2Q21	3Q21	4Q21	FY20	FY21
Management Fees	29.7	31.3	33.0	38.2	42.1	112.9	144.7
(+) Incentive Fees	3.3	-	-	0.0	4.9	3.5	4.9
(+) Advisory Fees and Other Revenues	0.2	-	-	-	0.7	2.5	0.7
(–) Taxes on Revenues	(1.4)	(0.7)	(0.8)	(0.8)	(1.5)	(3.8)	(3.9)
Total Fee Revenues	31.8	30.6	32.2	37.4	46.2	115.0	146.4
(–) Personnel Expenses	(5.1)	(10.3)	(10.1)	(12.1)	(11.2)	(26.8)	(43.7)
(–) Administrative Expenses	(5.8)	(2.4)	(3.8)	(3.0)	(4.9)	(14.6)	(14.1)
(-) Placement Fees Amortization and Rebates	(0.6)	(0.6)	(0.6)	(0.5)	(0.8)	(2.3)	(2.5)
Fee Related Earnings (FRE)	20.2	17.3	17.6	21.8	29.3	71.3	86.0
Realized Performance Fees (After-Tax)	-	-	86.8	2.3	-	-	89.1
(-) Carried interest allocation and bonuses		-	(30.4)	(0.8)	0.1	-	(31.1)
Performance Related Earnings (PRE)	-	-	56.4	1.5	0.1	-	58.0
(+) Realized Net Investment Income	(0.1)	(0.3)	0.1	(0.7)	(0.2)	(0.1)	(1.0)
Pre-Tax Distributable Earnings	20.0	17.0	74.2	22.6	29.2	71.2	143.0
(–) Current Income Tax	(0.1)	-	-	(0.1)	(1.6)	(0.9)	(1.7)
Distributable Earnings (DE)	19.9	17.0	74.2	22.5	27.7	70.3	141.3
(-) Deferred Taxes (1)	(0.1)	(0.5)	1.2	0.9	(0.3)	(2.2)	1.3
(-) Amortization of contractual rights (2)	(0.9)	(0.9)	(0.9)	(0.9)	(1.6)	(3.6)	(4.3)
(-) Tracking shares - Officers' fund (3)	(0.5)	(0.1)	(0.5)	(0.8)	(0.8)	(0.4)	(2.2)
(-) Deferred consideration (4)	-	-	-	-	(2.0)	-	(2.0)
(-) Performance Share Plan (5)	-	-	(0.6)	(0.1)	(0.1)	-	(0.8)
(-) Defined benefit plan (6)	-	-	-	-	(0.0)	-	(0.0)
(-) Brand amortization (7)	-	-	-	-	(0.3)	-	(0.3)
(-) IPO Expenses & other transaction costs (8)	(2.2)	(2.4)	0.0	(0.1)	(9.3)	(2.2)	(11.8)
Net income for the period	16.3	13.1	73.4	21.5	13.3	61.8	121.3



See notes and definitions at end of document

### IFRS Balance Sheet Results (unaudited)

(US\$ in millions)	12/31/2020	12/31/2021	(US\$ in millions)	12/31/2020	12/31/20
Assets			Liabilities and Equity		
Cash and cash equivalents	14.1	15.3	Client funds payable (1)	-	78.2
Client funds on deposit (1)	-	78.2	Consideration payable on acquisition (8)	-	19.1
Short term investments (2)	9.9	151.9	Personnel and related taxes (6)	12.8	37.8
Accounts receivable (3)	24.0	97.1	Taxes payable	1.1	11.0
Project advances	1.3	3.2	Dividends payable	23.2	-
Other assets	3.7	3.6	Other liabilities	6.9	8.4
Recoverable taxes	0.7	10.3	Carried interest allocation (7)	-	11.6
Current Assets	53.7	359.6	Current liabilities	44.0	166.1
Accounts receivable	22.0	11.0	Contingent consideration payable on acquisition (8)	-	26.4
Deferred tax assets	2.3	3.4	Personnel liabilities	1.5	5.3
Project advances	0.5	0.7	Deferred consideration payable on acquisition (8)	-	2.0
Other assets	0.5	3.2	Deferred tax liabilities	0.2	-
Long term investments (4)	2.0	18.3	Other liabilities	2.4	7.7
Property and equipment	3.8	13.4			
Intangible assets (5)	22.4	364.9	Non-current liabilities	4.1	41.4
Non-current assets	53.5	414.9	Capital	0.0	0.0
		·	Additional paid-in capital	1.6	485.2
			Performance Share Plan (9)	-	0.8
			Retained earnings	62.0	88.0
			Cumulative translation adjustment	(6.3)	(7.0)
			Equity attributable to the owners of the parent	57.3	567.0
			Non-controlling interests (10)	1.8	-
			Equity	59.1	567.0
Total Assets	107.2	774.5	Total Liabilities and Equity	107.2	774.5



# Understanding Patria's P&L

FEE RELATED EARNINGS & DISTRIBUTABLE EARNINGS ARE KEY PROFITABILITY MEASURES FOR THE INDUSTRY

	FY21	
- Management Fees	144.7	Primary operating revenue stream – Contractual re
Incentive Fees	4.9	Earned on certain perpetual capital vehicles – Mea
Advisory Fees & Other Revenues	0.7	Includes portfolio advisory fees net of rebates to fu
Taxes on Revenues	(3.9)	Tax expense directly related to revenues earned in a
Total Fee Revenues	146.4	Sum of management fees, incentive fees and othe
Personnel Expenses	(43.7)	Includes base & bonus compensation, benefits and
Administrative Expenses	(14.1)	Includes non-compensation-related expenses includ
Placement Fees Amortization & Rebates	(2.5)	Reflects the amortized cost of certain expenses rela
Fee Related Earnings (FRE)	86.0	Highly-valued industry measure of operating prof
Realized Performance Fees	89.1	Gross realized carried interest – closed-end funds b
Realized Performance Fee Compensation	(31.1)	Compensation paid to investment team employees
Performance Related Earnings	58.0	Performance fees attributable to the firm & share
Realized Net Investment Income	(1.0)	Generally reflects the realized gain (loss) on balanc
Pre-tax Distributable Earnings	143.0	Sum of Fee Related Earnings, Performance Relate
Current Income Tax	(1.7)	Income tax expense paid at the corporate level
Distributable Earnings (DE)	141.3	Headline "cash" earnings metric for the industry -



recurring fees based on Fee Earning AUM

asured on a recurring basis without realization requirement

und investors, as well as other miscellaneous revenue

certain tax jurisdictions

ner operating revenues, net of related tax expense

d payroll taxes

uding professional services, office costs, etc

lated to fundraising and distribution

ofitability excluding the impact of performance fees

based on "European waterfall" structure

es at a rate of 35% of realized performance fees

eholders (net of related compensation expense)

nce sheet investments/assets

ed Earnings & Realized Net Investment Income

- Basis for variable dividend calculation at rate of ~85%

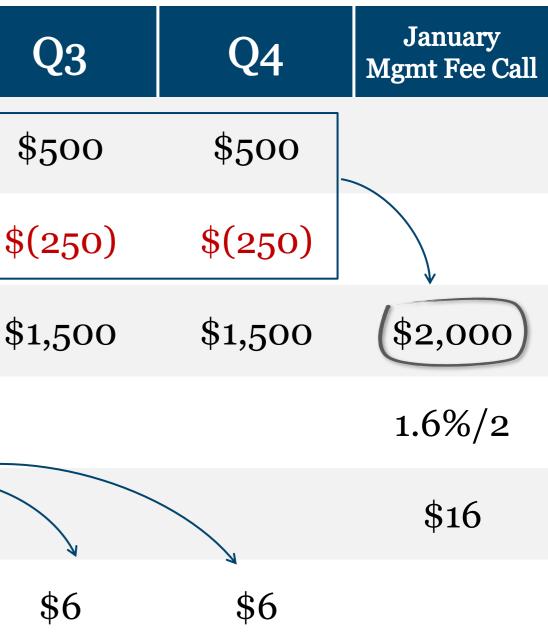
#### Management Fee Revenue: Understanding the Mechanics MANAGEMENT FEES FOR FLAGSHIP FUNDS ARE CHARGED SEMI-ANNUALLY & RECOGNIZED OVER NEXT TWO QUARTERS

#### *Illustrative example for a fund with management fees charged on invested capital...*

<b>(\$mm)</b>	January Mgmt Fee Call	Q1	Q2	July Mgmt Fee Call	
<b>Inflows to FEAUM</b> (Capital Deployed or Reserved)		\$500	\$500		
<b>Outflows to FEAUM</b> (Divestments)		\$(250)	\$(250)		
Fee Earning AUM	\$1,000	\$1,000	\$1,000	\$1,500	
Fee Rate	1.6%/2			1.6%/2	
Semi-Annual Mgmt Fees Received	\$8			\$12	
Quarterly Revenue Recognition		\$4	\$4		



Note: For general illustrative purposes only. Fee structures may differ by vehicle.



#### Notes

#### Notes to page 16 – Net Accrued Performance Fees

(1) Other includes Private Equity funds III and IV, and Infrastructure fund II

#### Notes to page 18 – Portfolio Activity - Drawdown Funds

(1) Total Deployment represents the incremental capital invested or reserved for investments in drawdown funds during the period

#### Notes to pages 20 – Patria's Fourth Quarter 2021 Earnings and 24 – Patria's Earnings – 5 quarter view

- (1) Taxes on revenue have been adjusted from the comparable line in our IFRS results to remove Taxes on Realized Performance Fees which are excluded from Patria's Fee Related Earnings
- (2) Placement Fees Amortization are recorded on an accrual basis and amortized over the terms of the respective investment funds
- (3) Performance fee payable to carried interest vehicle have been excluded from performance related earnings
- (4) Realized Net Investment Income includes both Net Financial Income and Expenses and Other Income and Expenses net of IPO Expenses
- (5) Current Income Tax represent tax expenses based on each jurisdiction's tax regulations; it is the Income tax discounted by the Deferred Tax Expenses

#### Notes to page 27 – Total AUM Roll Forward (unaudited)

- 1) Acquisitions reflects the Total AUM for acquired entities as of the end of the guarterly period in which the transaction closed. Impacts to Total AUM in subsequent periods are reflected on the relevant roll forward line items
- 2) Inflows generally reflects fundraising activity in the period
- Outflows generally reflects divestment activity in our drawdown funds and redemption activity in funds that offer periodic liquidity 3)
- Funds Capital Variation generally reflects the change in cash-on-hand balances at the fund level during the period. This includes but is not limited to: (i) amounts called from limited 4) partners which has not yet been invested, (ii) amounts received from asset sales which has not yet been distributed to limited partners and (iii) amounts used to pay down capital call financing facilities

#### Notes to page 28 – Total FEAUM Roll Forward (unaudited)

- 1) Acquisitions reflects the Fee Earning AUM for acquired entities as of the end of the quarterly period in which the transaction closed. Impacts to Fee Earning AUM in subsequent periods are reflected on the relevant roll forward line items
- 2) Inflows reflects increases in the management fee basis of our funds related to fundraising, new subscriptions, or deployment dependent on the individual fee terms of each fund
- Outflows reflects decreases to the management fee basis of our funds related to divestment activity or a contractual basis stepdown in drawdown funds or redemption activity in funds 3) that offer periodic liquidity



#### Notes

#### Notes to page 29 – Patria's Fourth Quarter 2021 IFRS Results (unaudited)

- (1) Increase in management fee revenues from prior year due to an increase in capital deployed by Private Equity Fund VI and management fees for December 2021 from Moneda acquisition
- (2) Increase in revenues due to performance fees receivable determined in accordance with the funds offering documents, based on the expected value for which it is highly probable that a significant reversal will not subsequently occur
- (3) Taxes on revenue represent taxes charged directly on services provided in some of the countries where the Company operates
- (4) The increase is due mainly to the change in compensation structure post-IPO
- (5) Deferred consideration is accrued for services rendered during retention period on acquisition of Moneda
- (6) IPO expenses and IPO bonuses related to the Initial Public Offering concluded on January 21, 2021, and other non-recurring transaction costs
- (7) Income tax includes both current and deferred tax expenses for the period

#### Notes to Page 30 – Reconciliation of IFRS to Non-GAAP Measures (unaudited)

- (1) Income Taxes have been adjusted to remove Deferred Taxes which are excluded from Patria's Distributable Earnings. Deferred Taxes arise from taxable temporary differences mostly derived from non-deductible employee profit sharing expenses
- (2) This adjustment removes Amortization of Contractual Rights which are excluded from Patria's Distributable Earnings. This amount refers to the amortization of intangibles associated with Patria's acquisition of P2 Group and Moneda
- (3) Personnel expenses have been adjusted to remove the Officers' Fund tracking shares which are excluded from Patria's Fee Related Earnings. This amount reflects the valuation change of the tracking shares in the period
- (4) Expenses have been adjusted to remove the impact of accrual of deferred consideration for services rendered during retention period on acquisition of Moneda
- (5) Personnel expenses have been adjusted to remove the impact from granting rights to the share-based incentive plan introduced. The amount reflects the equity recognized based on expected vesting criteria being met
- (6) Personnel expenses have been adjusted to remove the impact from the defined benefit plan. The amount reflects the change in value of the defined benefit liability payable upon vesting
- (7) This adjustment removes amortization of brands which are excluded from Patria's Distributable Earnings. This amount refers to the amortization of intangibles associated with Patria's acquisition of Moneda
- (8) Other expenses have been adjusted to remove non-recurring expenses associated with Patria's IPO and other acquisition related transaction costs which are excluded from Patria's Fee **Related Earnings**



### Notes

#### Notes to Page 31 – IFRS Balance Sheet Results (unaudited)

- (1) Receivables and payables from and to clients, related to Moneda brokerage activities
- (2) The December 31, 2021, balance includes IPO proceeds
- (3) The increase in current account receivable includes US\$ 33.5 million of performance fees receivable
- (4) The movement in Long-term investments reflects acquisitions of investments during 2021 in Patria Infra Core and Patria Crédito Estruturado Fundo (FIDC)
- (5) The movement reflects the acquisition of Moneda through business combination and Includes goodwill, brand and contractual rights
- (6) The movement reflects the accrual of employee profit-sharing
- (7) The outstanding amount reflects 35% of performance fees receivable to be paid to carried interest vehicle
- (8) The payable amounts relate to the acquisition of Moneda for future payments subject to meeting the requirements of the purchase agreement
- (9) Other reserves reflect the share-based incentive plan on granting of rights to buy shares
- (10) As part of the corporate reorganization, prior period non-controlling interests in Patria Investimentos Ltda. are now fully consolidated at 100% ownership

## Definitions

- Distributable Earnings (DE) is used to assess our performance and capabilities to distribute dividends to shareholders. DE is calculated as FRE deducted by current income tax expense, plus net realized performance fees, net financial income/(expenses), and other income/(expenses). DE is derived from and reconciled to, but not equivalent to, its most directly comparable GAAP measure of net income.
- Drawdown Funds are illiquid, closed-end funds in which upfront capital commitments are allocated to investments, and funded through capital calls from limited partners over the contractual life of the fund, which typically ranges from 10-14 years.
- Fee Earning Assets Under Management (FEAUM) is measured as the total capital managed by us on which we derive management fees as of the reporting date. Management fees are based on "net asset value," "adjusted cost of all unrealized portfolio investments," "capital commitments," or "invested capital" plus "reserved capital" (if applicable), each as defined in the applicable management agreement.
- Fee Related Earnings (FRE) is a performance measure used to assess our ability to generate profits from revenues that are measured and received on a recurring basis. FRE is calculated as management, incentive and M&A and monitoring fees, net of taxes, less personnel and administrative expenses, amortization of placement agents and rebate fees, adjusted to exclude the impacts of equity base compensation and non-recurring expenses.
- Gross MOIC represents the Gross Multiple on Invested Capital and is calculated as the total fair value of investments (realized and unrealized), divided by total invested capital.
- Incentive Fees are realized performance-based fees which are measured and received on a recurring basis, and not dependent on realization events from the underlying investments.
- Net Accrued Performance Fees represent an accrued balance of performance fees, which if each eligible investment vehicle were liquidated on the reporting date at current valuations, would be recognized as Performance Related Earnings.
- Net IRR represents the cash-weighted internal rate of return on limited partner invested capital, based on contributions, distributions and unrealized fair value as of the reporting date, after the impact of all management fees, expenses and performance fees, including current accruals. Net IRR is calculated based on the chronological dates of limited partner cash flows, which may differ from the timing of actual investment cash flows for the fund.
- **Pending FEAUM** refers to committed capital that is eligible to earn management fees but is not yet activated per the basis defined in the applicable management agreement.
- Performance Related Earnings (PRE) refer to realized performance fees (net of related taxes) less realized performance fee compensation allocated to our investment professionals. We earn performance fees from certain of our drawdown funds, representing a specified allocation of profits generated on eligible third-party capital, and on which the general partner receives a special residual allocation of income from limited partners in the event that specified return hurdles are achieved by the fund.
- **Total Assets Under Management (Total AUM)** refers to the total capital funds managed by us *plus* the investments directly made by others in the invested companies when offered by us as co-investments. In general, Total AUM equals the sum of (i) the fair value of the investments of each one of the funds and co-investments; and (ii) uncalled capital, which is the difference between committed and called capital.

