# PATRIA

## Patria's Second Quarter 2023 Earnings Presentation

AUGUST 3, 2023

#### Disclaimer

This presentation may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. You can identify these forward-looking statements by the use of words such as "outlook," "indicator," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words, among others. Forward-looking statements appear in a number of places in this presentation and include, but are not limited to, statements regarding our intent, belief or current expectations. Forward-looking statements are based on our management's beliefs and assumptions and on information currently available to our management. Forward-looking statements speak only as of the date they are made, and we do not undertake any obligation to update them in light of new information or future developments or to release publicly any revisions to these statements in order to reflect later events or circumstances or to reflect the occurrence of unanticipated events. Such forward-looking statements are subject to various risks and uncertainties. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Further information on these and other factors that could affect our financial results is included in filings we have made and will make with the U.S. Securities and Exchange Commission from time to time, including but not limited to those described under the section entitled "Risk Factors" in our most recent annual report on Form 20-F, as such factors may be updated from time to time in our periodic filings with the United States Securities and Exchange Commission ("SEC"), which are accessible on the SEC's website at www.sec.gov. These factors should not be construed as exhaustive and should be

This presentation does not constitute an offer of any Patria Fund. We prepared this presentation solely for informational purposes. The information in this presentation does not constitute or form part of, and should not be construed as, an offer or invitation to subscribe for, underwrite or otherwise acquire, any of our securities or securities of our portfolio companies, nor should it or any part of it form the basis of, or be relied on in connection with any contract to purchase or subscribe for any of our securities or any of our portfolio companies nor shall it or any part of it form the basis of or be relied on in connection with any contract or commitment whatsoever.

IFRS Balance sheet and results for the current reporting period are preliminary and unaudited. Due to the closing of certain M&A activity in 2Q23, certain elements of our 2Q23 IFRS balance sheet and IFRS financial results are dependent on completed purchase price allocation for those transactions, which could cause Patria's audited IFRS balance sheet and net income to differ from the unaudited information reported within this presentation.

We have included in this presentation our Fee Related Earnings ("FRE") and Distributable Earnings ("DE"), which are non-GAAP financial measures, together with their reconciliations, for the periods indicated. We understand that, although FRE and DE are used by investors and securities analysts in their evaluation of companies, these measures have limitations as analytical tools, and you should not consider them in isolation or as substitutes for analysis of our results of operations as reported under IFRS. Additionally, our calculations of FRE and DE may be different from the calculation used by other companies, including our competitors in the financial services industry, and therefore, our measures may not be comparable to those of other companies.



#### Patria Reports Second Quarter 2023 Results

AUGUST 3, 2023 – Patria Investments Limited (NASDAQ: PAX) today reported its unaudited results for the second quarter ended June 30, 2023.

#### **Dividend**

Patria has declared a quarterly dividend of \$ 0.251 per share to record holders of common stock at the close of business on August 16, 2023. This dividend will be paid on September 8, 2023.

#### **Conference Call**

Patria will host its second quarter 2023 investor conference call via public webcast on August 3, 2023, at 9:30 a.m. ET. To register, please use the following link: <a href="https://edge.media-server.com/mmc/p/bv3uj5p8">https://edge.media-server.com/mmc/p/bv3uj5p8</a>

For those unable to listen to the live broadcast, there will be a webcast replay on the Shareholders section of Patria's website at <a href="https://ir.patria.com/">https://ir.patria.com/</a>

#### **About Patria**

Patria is a leading alternative investment firm focused on Latin America, with over 30 years of history and combined assets under management of \$28.2 billion, and a global presence with offices in 10 cities across 4 continents. Patria aims to provide consistent returns in attractive long-term investment opportunities that allow for portfolio diversification through its Private Equity, Infrastructure, Credit, Public Equities and Real Estate products. Through its investments Patria seeks to transform industries and untangle bottlenecks, generating attractive returns for its investors, while creating sustainable value for society. Further information is available at www.patria.com

"Patria's second quarter results reflect continued solid financial performance, as we delivered Distributable Earnings of 30 cents per share, driven by steady and growing Fee Related Earnings and again a contribution from Performance Fees.

Fee Earning AUM is up 8% from the prior quarter and 15% from one year ago, and capital formation is accelerating with organic inflows of \$1.5 billion in the quarter plus the announcement of our new partnership with Bancolombia.

I am pleased with our execution so far this year, and we remain focused and committed to our targets for 2023 and beyond."

ALEX SAIGH
CHIEF EXECUTIVE OFFICER

# Patria Reports Second Quarter 2023 Results AUGUST 3, 2023

## Patria's Second Quarter 2023 IFRS Results

■ IFRS Net Income attributable to Patria was US\$35.7 million for 2Q23 and US\$52.9 million YTD

(US\$ in millions)	2Q22	2Q23	YTD 2Q22	YTD 2Q23
Revenue from management fees	55.6	63.1	110.2	121.9
Revenue from incentive fees	0.1	0.0	0.1	0.1
Revenue from performance fees (1)	0.0	17.5	0.0	32.9
Revenue from advisory and other ancillary fees	0.9	0.5	2.0	1.0
Taxes on revenue (2)	(0.9)	(2.5)	(1.7)	(3.6)
Revenue from services	55.6	78.6	110.6	152.3
Personnel expenses (3)	(16.9)	(18.6)	(33.8)	(37.0)
Deferred Consideration (4)	(6.1)	(6.1)	(12.2)	(12.2)
Amortization of intangible assets	(4.1)	(5.5)	(8.5)	(10.4)
Carried interest allocation	-	(5.7)	-	(11.1)
General and Administrative expenses	(8.9)	(10.2)	(16.3)	(19.1)
Other income/(expenses) (5)	(5.1)	(4.9)	(7.2)	(13.4)
Share of equity-accounted earnings (6)	(1.0)	0.1	(1.0)	(0.5)
Net financial income/(expense) (7)	2.1	0.7	6.6	0.5
Income before income tax	15.6	28.3	38.1	49.0
Income tax (8)	0.3	7.7	(3.9)	4.6
Net income for the period	15.9	36.0	34.2	53.6
Attributable to:				
Owners of the Parent	15.9	35.7	34.2	52.9
Non-controlling interests (9)	-	0.3	-	0.6



## Highlights

Fee Related Earnings

 $_{of}$  \$34~mn in 2Q23 at a margin of 56%

 $_{and}$  \$65~mn  $_{ ext{YTD}}$ 

as we reiterate our \$150~mn FY23 target

\$11 mn Related Earnings in 2Q23

and

\$40 mn

over the last 3 quarters

DE per share

\$0.30 in 2Q23

Dividend/share

\$0.251 in 2023

Dividend yield of

5+%

already secured YTD based on beginning of the year share price<sup>1</sup>

Capital Formation:

 $\$1.5\,bn$  of organic inflows in 2Q23

and  $\$3.4\,bn$  of total capital formation secured July YTD (including pending inorganic inflows<sup>2</sup>)

#### **2Q23 Divestments**

Transactions for Delly's and SmartFit (Private Equity Fund V) contributed to proceeds of nearly

 $\$2.2\ bn$  secured for our flagship fund investors in the LTM

#### Partnership with Bancolombia<sup>2</sup>

Adds ~**\$1 bn of permanent capital AUM** and leverages well-established brand to expand distribution capabilities for alternative investment products in Colombia

## Patria's Second Quarter 2023 Summary

## Financial Measures

- Fee Related Earnings ("FRE") of \$33.8 million in 2Q23, up 9% compared to 2Q22
- Performance Related Earnings of \$10.7 million in 2Q23, compared to zero in 2Q22
- Distributable Earnings ("DE") of \$43.6 million in 2Q23, up 50% compared to 2Q22
- Net Accrued Performance Fees were \$472 million as of Jun 30, 2023, or \$3.19 per share, up
   8% from \$437 million as of March 31, 2023
- Declared quarterly dividend of \$0.251 per common share payable on September 8, 2023

#### Key Business Metrics

- Total Assets Under Management ("AUM") of \$28.2 billion as of June 30, 2023, up 7% compared to one year ago
- Fee-Earning AUM ("FEAUM") of \$21.6 billion as of June 30, 2023, up 15% compared to one year ago
- Organic inflows of \$1.5 billion in 2Q23 and \$2.8 billion in the LTM
- Total Deployment of \$214 million in 2Q23 and \$980 million in the LTM
- Realizations of \$1.7 billion in 2Q23 and \$1.9 billion in the LTM



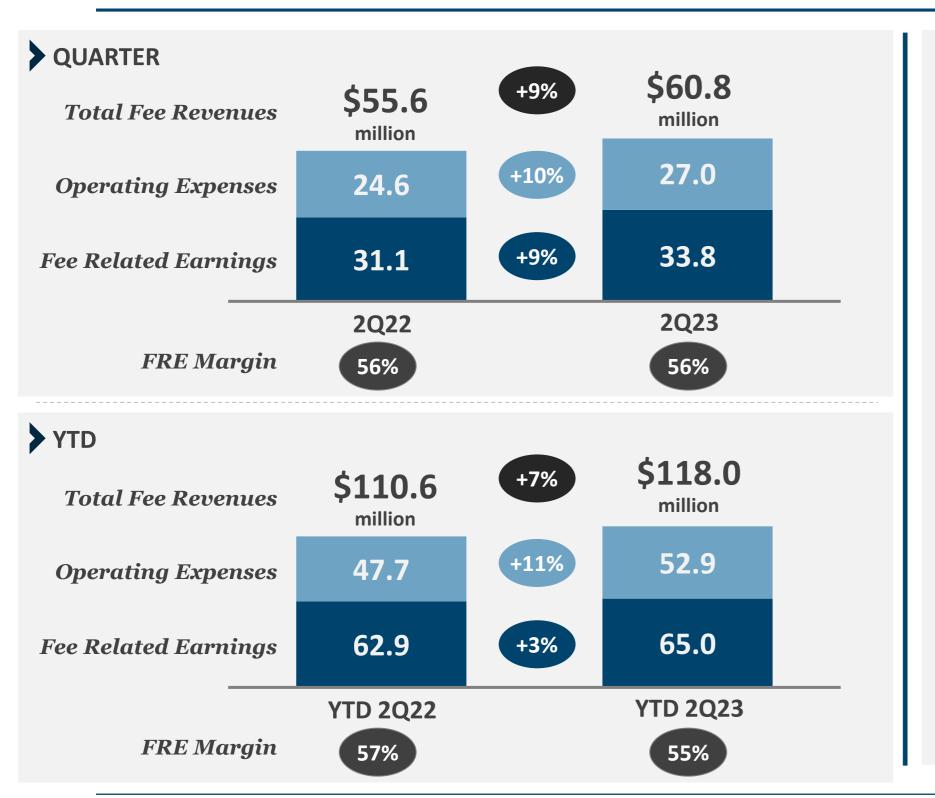
## Patria's Second Quarter 2023 Earnings

Distributable Earnings ("DE") of \$43.6 million in 2Q23

(US\$ in millions)	2Q22	2Q23	% Δ	YTD 2Q22	YTD 2Q23	% Δ
Management Fees	55.6	61.6	11%	110.2	119.1	8%
(+) Incentive Fees	0.1	0.0		0.1	0.1	
(+) Other Fee Revenues	0.9	0.5		2.0	1.0	
(–) Taxes on Revenues (1)	(0.9)	(1.3)		(1.7)	(2.3)	
Total Fee Revenues	55.6	60.8	9%	110.6	118.0	7%
(–) Personnel Expenses	(15.7)	(16.8)	7%	(30.8)	(33.6)	9%
(–) General and Administrative Expenses	(7.4)	(8.3)	12%	(13.9)	(15.9)	15%
(–) Placement Fees Amortization and Rebates (2)	(1.4)	(1.8)	24%	(2.9)	(3.4)	15%
Fee Related Earnings (FRE)	31.1	33.8	9%	62.9	65.0	3%
FRE Margin (%)	56%	56%		57%	55%	
Realized Performance Fees (After-Tax)	-	16.4		-	31.9	
(–) Carried interest allocation and bonuses (3)	-	(5.7)		-	(11.1)	
Performance Related Earnings (PRE)	-	10.7		-	20.7	
(+) Net financial income/(expense) (4)	(0.8)	1.9		4.0	0.9	
Pre-Tax Distributable Earnings	30.3	46.4		66.9	86.6	
(–) Current Income Tax (5)	(1.1)	(2.8)		(2.7)	(3.8)	
Distributable Earnings (DE)	29.2	43.6		64.2	82.8	
DE per Share	0.20	0.30		0.44	0.56	



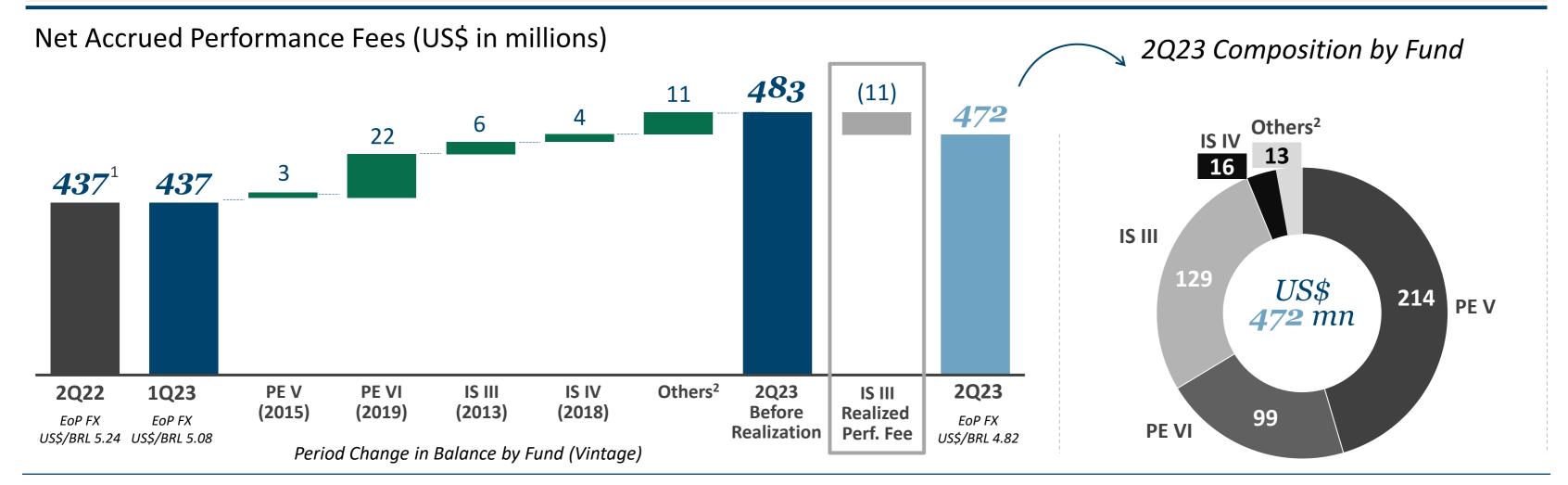
## Fee Related Earnings ("FRE")



- Fee Related Earnings of \$33.8 million in 2Q23 were up
   9% compared to 2Q22, in line with our Total Fee
   Revenue growth of 9% for the same period
- Recurring Management Fees in 2Q23 were up 11% compared to 2Q22 driven by both organic and inorganic Fee Earning AUM growth
- Operating expenses in 2Q23 were up 10% compared to 2Q22 (9% excluding placement costs) reflecting the acquisitions of VBI, Igah and Kamaroopin as well as inflationary pressure on salaries and expenses
- YTD Fee Related Earnings were \$65 million and reaching our 2023 FRE target of \$150 million implies incremental growth in the second half of the year

#### Net Accrued Performance Fees

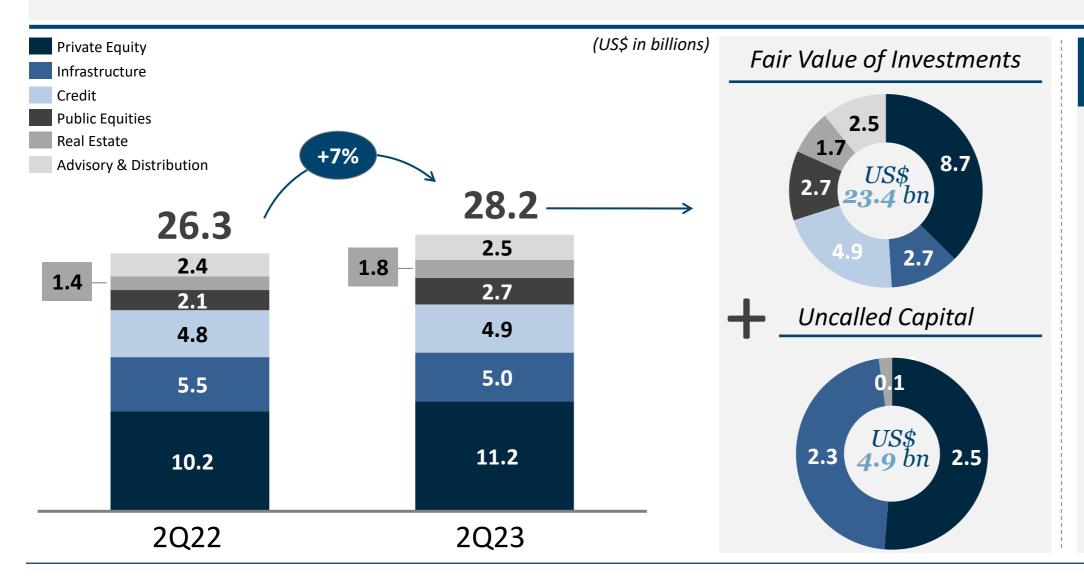
- Net Accrued Performance Fees were \$472 million on June 30, 2023, up 8% from \$437 million on March 31, 2023
- Additional \$10 million of Net Accrued Performance Fees added for growth equity as a result of the completion of Patria's full acquisition of Kamaroopin
- \$11 million of Performance Related Earnings (PRE) in 2Q23 driven by incremental realization from Infrastructure Fund III based on the final net proceeds from the exits of ODATA and Entrevias
- The current Net Accrued Performance Fees equate to \$3.19 per share





## Total Assets Under Management

- Total AUM of \$28.2 billion as of June 30, 2023, up 7% from \$26.3 billion one year ago
- LTM growth was driven by capital inflows of \$3.3 billion together with positive valuation and currency impact of \$2.6 billion, partially offset by outflows of \$(3.9) billion which included strong divestment activity in our flagship funds
- Total AUM is comprised of Fair Value of Investments of \$23.4 billion and Uncalled Capital of \$4.9 billion as of June 30, 2023



#### Capital Formation

- \$1.5 billion of organic inflows in 2Q23 across a diversified product offering and more than \$2.2 billion secured through July YTD
- \$3.4 billion of total capital formation secured through July YTD including pending inorganic<sup>1</sup> inflows
- Nearing a cumulative \$8 billion in capital formation since the beginning of 2022, tracking towards the 4-year cycle target of \$20 billion by the end of 2025



## Portfolio Activity - Drawdown Funds

Total Deployment <sup>1</sup> (\$mn) (Invested + Reserved)	3Q22	4Q22	1Q23	2Q23	LTM 2Q23
Total	-	635	131	214	980
Private Equity	-	515	-	194	709
Infrastructure	-	120	127	-	247
Others <sup>2</sup>	-	-	4	20	24

Valuation Impact (\$mn) Increase (Decrease)	3Q22	4Q22	1Q23	2Q23	LTM 2Q23
Total	413	117	(526)	257	261
Private Equity	282	(63)	(576)	141	(216)
Infrastructure	121	197	47	101	466
Others <sup>2</sup>	10	(17)	3	16	12

Realizations (\$mn)		4000	1000	2222	
	3Q22	4Q22	1Q23	2Q23	LTM 2Q23
Total	47	122	62	1,690	1,930
Private Equity	19	2	44	118	184
Infrastructure	10	103	4	1,561	1,678
Others <sup>2</sup>	19	16	14	20	69

- \$214 million deployed in 2Q23 and \$980 million in the LTM
- Positive valuation impact of \$257 million in 2Q23 (excluding currency impact) driven by appreciation in both Private Equity and Infrastructure, with notable strength in publicly traded positions
- Realizations of \$1.7 billion in 2Q23, driven by the closings of divestment transactions for ODATA and Entrevias in Infrastructure Fund III, and block sales of SmartFit in Private Equity Fund V

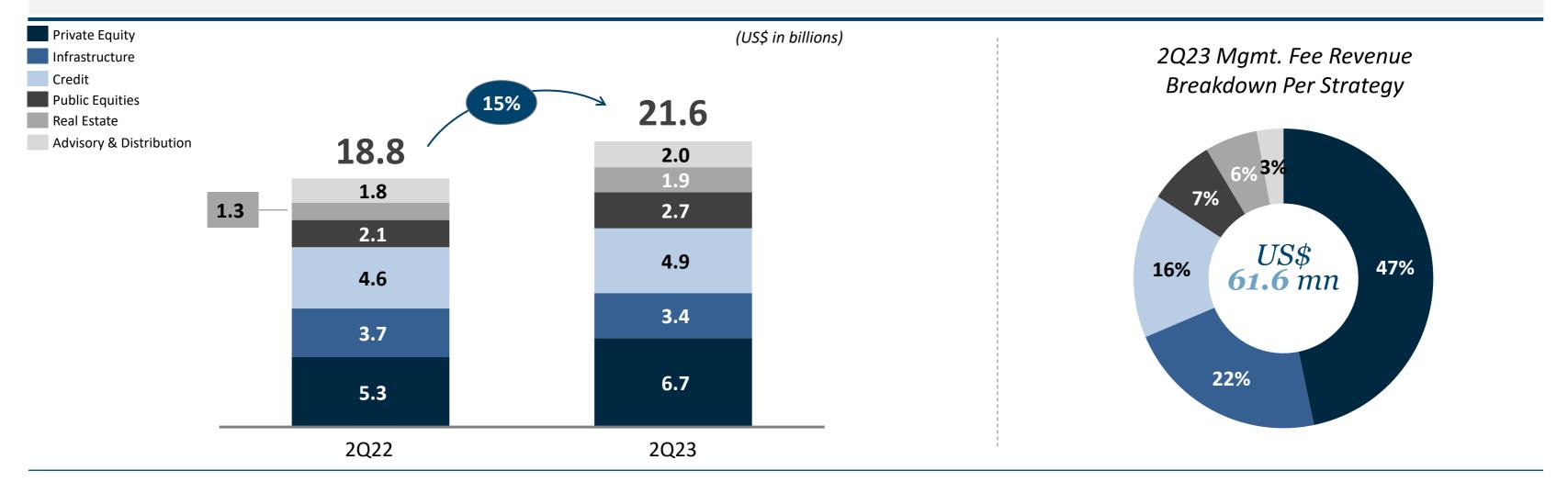


See notes and definitions at end of document. Totals may not add due to rounding.

<sup>(1)</sup> Total Deployment represents the incremental capital invested or reserved in the period, as this reflects the most relevant activity driving fee revenue and the fundraising cycle.

## Fee Earning Assets Under Management

- Fee Earning AUM (FEAUM) of \$21.6 billion was up 15% from one year ago driven by \$3.2 billion of inflows and \$1.6 billion of valuation and currency impact, partially offset by \$2 billion of outflows
- Management Fees of \$61.6 million in 2Q23 were up 11% compared to 2Q22 driven by both organic and inorganic Fee
   Earning AUM growth
- \$109 thousand of accrued Incentive Fees as of June 30, 2023 driven by our credit products





Note: Patria's Fee Earning AUM reflects the basis that is generating management fees in the current reporting period. Since the flagship Private Equity and Infrastructure funds generally call for management fees semi-annually (in January and July), capital that is invested or reserved in Q1 and Q2 will begin to generate management fees in Q3, and likewise, capital invested or reserved in Q3 and Q4 will begin to generate management fees in Q1 of the following year. See notes and definitions at end of document. Totals may not add due to rounding.

## Platform Overview by Asset Class

Asset Class	FE.	AUM b	y Structure	Fee Basis	Duration	Currency Exposure Hard / Soft (%)	Effective Mgmt. Fee Rate
Private Equity	\$6.7bn	100%	Drawdown Funds	Deployed Capital at Cost	Long-dated & Illiquid	91% / 9%	1.7%
Infractructura	fractructure ¢2 4hm		Drawdown Funds	Hybrid: Committed/ Deployed Capital at Cost	Long-dated & Illiquid	81% / 19%	1.6%
Infrastructure \$3.4bn	7%	Infrastructure Core	Net Asset Value	Permanent Capital	0% / 100%	1.0%	
Cradit	Credit \$4.9bn		Open/Evergreen Funds	Net Asset Value	Periodic/Limited liquidity	72% / 28%	0.8%
Crean	\$4.9bH	6%	Drawdown Funds	Net Asset Value	Long-dated & Illiquid	0% / 100%	0.8%
Public Equities	\$2.7bn	100%	Open/Evergreen Funds	Net Asset Value	Periodic/Limited liquidity	0% / 100%	0.7%
Dogl Fotato	¢1 Ohn	33%	Drawdown Funds	Deployed Capital at Cost	Long-dated & Illiquid	49% / 51%	1 10/
Real Estate	\$1.9bn	67%	REITs	Net Asset Value	Permanent Capital	0% / 100%	1.1%
Advisory &	¢2 Ohn	32%	Advisory	Net Asset Value	Periodic/Limited liquidity	27% / 73%	0.49/
Distribution	\$2.0bn	68%	Distribution Partnerships	Based on Underlying Fund	Long-dated & Illiquid	100% / 0%	0.4%
Total	\$21.6bn					64% / 36%	1.2%



#### Total AUM Roll Forward

Twelve Months Ended June 30, 2023 (\$mn)	Private Equity	Infrastructure	Credit	Public Equities	Real Estate	Advisory & Distribution	Total
AUM 2Q22	10,219	5,511	4,797	2,060	1,373	2,355	26,315
Acquisitions <sup>1</sup>	468	-	-	-	-	-	468
Inflows <sup>2</sup>	447	565	340	450	402	614	2,818
Outflows <sup>3</sup>	(249)	(1,689)	(724)	(590)	(106)	(566)	(3,924)
Valuation Impact	(207)	462	374	606	78	(13)	1,299
FX	597	206	88	189	104	147	1,330
Funds Capital Variation <sup>4</sup>	(49)	(84)	39	-	(3)	-	(97)
AUM 2Q23	11,227	4,970	4,913	2,714	1,848	2,537	28,209

Three Months Ended June 30, 2023 (\$mn)	Private Equity	Infrastructure	Credit	Public Equities	Real Estate	Advisory & Distribution	Total
AUM 1Q23	10,593	5,950	4,705	2,205	1,337	2,509	27,299
Acquisitions <sup>1</sup>	184	-	-	-	-	-	184
Inflows <sup>2</sup>	179	401	90	368	313	154	1,505
Outflows <sup>3</sup>	(183)	(1,563)	(75)	(125)	(27)	(175)	(2,148)
Valuation Impact	145	99	167	274	129	62	877
FX	346	134	9	(8)	94	(12)	563
Funds Capital Variation <sup>4</sup>	(37)	(50)	16	-	1	-	(70)
AUM 2Q23	11,227	4,970	4,913	2,714	1,848	2,537	28,209



#### Total FEAUM Roll Forward

Twelve Months Ended June 30, 2023 (\$mn)	Private Equity	Infrastructure	Credit	Public Equities	Real Estate	Advisory & Distribution	Total
FEAUM 2Q22	5,281	3,672	4,618	2,061	1,303	1,837	18,773
Acquisitions <sup>1</sup>	222	-	-	-	-	-	222
Inflows <sup>2</sup>	1,266	148	338	452	380	363	2,948
Outflows <sup>3</sup>	(75)	(506)	(546)	(590)	(86)	(213)	(2,017)
Valuation Impact	-	5	399	604	155	(99)	1,063
FX and Other	13	85	89	189	138	69	583
FEAUM 2Q23	6,708	3,404	4,898	2,716	1,891	1,956	21,573

Three Months Ended June 30, 2023 (\$mn)	Private Equity	Infrastructure	Credit	Public Equities	Real Estate	Advisory & Distribution	Total
FEAUM 1Q23	6,414	3,323	4,698	2,207	1,413	1,837	19,894
Acquisitions <sup>1</sup>	111	-	-	-	-	-	111
Inflows <sup>2</sup>	164	59	91	368	283	145	1,110
Outflows <sup>3</sup>	-	(27)	(66)	(125)	(22)	(30)	(271)
Valuation Impact	-	6	173	275	135	7	595
FX and Other	18	43	1	(8)	82	(3)	133
FEAUM 2Q23	6,708	3,404	4,898	2,716	1,891	1,956	21,573



#### Investment Performance - Drawdown Funds

(in Thousands, Except Where Noted)	Committed Capital	Deployed + Reserved	Total Invested	Unrealized Investments	Realized Investments	Tota Valu		Net R	eturns
Fund (Vintage)	Total (USD)	%	Value (USD)	Value (USD)	Value (USD)	Value (USD)	Gross MOIC (USD)	Net IRR (USD)	Net IRR (BRL)
Private Equity									
PE I (1997)	234,000	Divested	163,812	-	278,480	278,480	1.7x	4%	7%
PE II (2003)	50,000	Divested	51,648	-	1,053,625	1,053,625	20.4x	92%	75%
PE III (2007)	571,596	Divested	614,685	2,158	1,193,519	1,195,677	1.9x	8%	19%
PE IV (2011)	1,270,853	115%	1,211,687	1,480,694	209,465	1,690,159	1.4x	2%	9%
PE V (2015)	1,807,389	109%	1,534,656	3,405,713	175,669	3,581,382	2.3x	16%	21%
PE VI (2019)	2,689,666	111%	1,668,033	2,562,040	32,883	2,594,924	1.6x	16%	12%
PE VII (2022)	1,158,953	Fundraising	79,359	92,058	-	92,058	1.2x	n/m	n/m
Total Private Equity ex. Co-Inv	7,782,456		5,323,881	7,542,664	2,943,641	10,486,304	2.0x	13%	17%
Co investments	745,010	100%	745,010	567,742	109,517	677,259	0.9x	n/m	n/m
Total Private Equity	8,527,466		6,068,891	8,110,406	3,053,158	11,163,563	1.8x	12%	16%
<u>Infrastructure</u>									
Infra II (2010)	1,154,385	102%	997,679	382,947	824,439	1,207,386	1.2x	0%	10%
Infra III (2013)	1,676,237	116%	1,306,477	787,608	2,212,227	2,999,835	2.3x	13%	21%
Infra IV (2018)	1,941,000	112%	668,219	984,085	-	984,085	1.5x	16%	10%
Total Infrastructure ex. Co-Inv	4,771,622		2,972,375	2,154,640	3,036,666	5,191,306	1.7x	7%	15%
Co investments	1,030,516	80%	820,446	532,702	645,451	1,178,153	1.4x	n/m	n/m
Total Infrastructure	5,802,138		3,792,821	2,687,342	3,682,116	6,369,459	1.7x	8%	17%
Real Estate/Agribusiness	(BRL)	%	(BRL)	(BRL)	(BRL)	(BRL)	(BRL)	(USD)	(BRL)
RE I (2004)	177,362	Divested	168,335	-	459,072	459,072	2.7x		24%
RE II (2009)	996,340	87%	1,020,355	24,610	1,141,351	1,165,962	1.1x		5%
RE III (2013)	1,310,465	86%	1,172,773	423,937	155,116	579,053	0.5x		-12%
Farmland (2018)	149,043	Divested	61,019	-	96,684	96,684	1.6x		14%
Co investments	1,107,668	100%	1,093,900	9,023	-	9,023	0.0x		-70%
Total Real Estate/Agri	3,740,879		3,516,382	457,570	1,852,223	2,309,793	0.7x		-9%



## Investment Performance - Credit & Public Equities

				Comp	ounded Annu	alized Net R	eturns	
Asset Class	Strategy	Functional Currency	Strategy AUM (USD Mn)	1yr	3yr	5yr	Since Incep.	Excess Return Since Incept.
	Latam Equities (2008)	USD	1,168	36.6%	12.6%	6.0%	3.7%	
Public	Benchmark: Latam Equities Index			32.3%	16.4%	5.4%	1.2%	250 bps
Equities	Chilean Equities (1994)	CLP	1,223	27.2%	13.5%	2.7%	13.3%	
	Benchmark: Chilean Equities Index			30.9%	11.5%	1.4%	8.0%	531 bps
	Latam High Yield (2000)	USD	3,197	4.3%	8.8%	4.0%	10.8%	
	Benchmark: CEMBI Broad Div Latam HY			8.0%	4.0%	3.6%	7.0%	374 bps
Credit	Latam Local Currency Debt (2009)	USD	798	26.9%	13.0%	5.2%	4.3%	
Orean	Benchmark: GBI Broad Div Latam			27.2%	8.0%	4.7%	3.3%	100 bps
	Chilean Fixed Income (2012)	USD	502	10.3%	11.3%	6.7%	8.6%	
	Benchmark: Chilean Fixed Income Index			9.2%	4.3%	6.3%	7.1%	153 bps



# Reconciliations and Disclosures



## Share Summary

	2Q22	3Q22	4Q22	1Q23	2Q23 <sup>1</sup>
Class A Common Shares	54,247,500	54,247,500	54,247,500	54,247,500	54,930,241
Class B Common Shares	92,945,430	92,945,430	92,945,430	92,945,430	92,945,430
Total Shares Outstanding	147,192,930	147,192,930	147,192,930	147,192,930	147,875,671

## Patria's Earnings – 5 Quarter View

(US\$ in millions)	2Q22	3Q22	4Q22	1Q23	2Q23
Management Fees	55.6	55.8	54.6	57.5	61.6
(+) Incentive Fees	0.1	0.1	5.9	0.1	0.0
(+) Other Fee Revenues	0.9	0.5	1.7	0.5	0.5
(–) Taxes on Revenues (1)	(0.9)	(0.9)	(1.1)	(1.0)	(1.3)
Total Fee Revenues	55.6	55.4	61.0	57.1	60.8
(–) Personnel Expenses	(15.7)	(15.6)	(18.8)	(16.8)	(16.8)
(–) Administrative Expenses	(7.4)	(7.1)	(5.6)	(7.6)	(8.3)
(–) Placement Fees Amortization and Rebates (2)	(1.4)	(1.1)	(1.3)	(1.6)	(1.8)
Fee Related Earnings (FRE)	31.1	31.7	35.3	31.2	33.8
FRE Margin (%)	56%	57%	58%	55%	56%
Realized Performance Fees (After-Tax)	-	0.0	29.1	15.5	16.4
(–) Carried interest allocation and bonuses (3)	-		(10.2)	(5.4)	(5.7)
Performance Related Earnings (PRE)	-	0.0	18.9	10.0	10.7
(+) Net financial income/(expense) (4)	(0.8)	0.1	0.6	(1.0)	1.9
Pre-Tax Distributable Earnings	30.3	31.8	54.9	40.2	46.4
(–) Current Income Tax (5)	(1.1)	(2.1)	(1.6)	(1.1)	(2.8)
Distributable Earnings (DE)	29.2	29.7	53.3	39.1	43.6
DE per Share	0.20	0.20	0.36	0.27	0.30
Additional Metrics		~			
Total Assets Under Management	26,315	26,501	27,250	27,299	28,209
Fee-Earning Assets Under Management	18,773	18,584	19,164	19,894	21,573



#### Reconciliation of IFRS to Non-GAAP Measures

(US\$ in millions)	2Q22	3Q22	4Q22	1Q23	2Q23
Management Fees	55.6	55.8	54.6	57.5	61.6
(+) Incentive Fees	0.1	0.1	5.9	0.1	0.0
(+) Other Fee Revenues	0.9	0.5	1.7	0.5	0.5
(–) Taxes on Revenues	(0.9)	(0.9)	(1.1)	(1.0)	(1.3)
Total Fee Revenues	55.6	55.4	61.0	57.1	60.8
(–) Personnel Expenses	(15.7)	(15.6)	(18.8)	(16.8)	(16.8)
(–) Administrative Expenses	(7.4)	(7.1)	(5.6)	(7.6)	(8.3)
(–) Placement Fees Amortization and Rebates	(1.4)	(1.1)	(1.3)	(1.6)	(1.8)
Fee Related Earnings (FRE)	31.1	31.7	35.3	31.2	33.8
Realized Performance Fees (After-Tax)	-	0.0	29.1	15.5	16.4
(–) Carried interest allocation and bonuses			(10.2)	(5.4)	(5.7)
Performance Related Earnings (PRE)	-	0.0	18.9	10.0	10.7
(+) Net financial income/(expense)	(0.8)	0.1	0.6	(1.0)	1.9
Pre-Tax Distributable Earnings	30.3	31.8	54.9	40.2	46.4
(–) Current Income Tax	(1.1)	(2.1)	(1.6)	(1.1)	(2.8)
Distributable Earnings (DE)	29.2	29.7	53.3	39.1	43.6
(-) Deferred Taxes (1)	1.4	0.1	(0.5)	(1.9)	10.6
(-) Amortization of intangible assets from acquisition (2)	(4.7)	(4.3)	(4.5)	(4.7)	(4.7)
(-) Long term employee benefits (3)	(1.2)	(0.1)	(0.4)	(0.7)	(0.5)
(-) Deferred and contingent consideration (4)	(7.0)	(7.3)	8.4	(7.2)	(8.7)
(-) Other transaction costs (5)	(1.0)	(1.4)	(3.9)	(2.5)	2.1
(-) Derivative financial instrument gains/(losses) (6)	2.8	(0.8)	(2.1)	(1.3)	(3.4)
(-) SPAC expenses and transaction costs (7)	(3.7)	(3.7)	(3.7)	(3.5)	(3.3)
Net income for the period (8)	15.9	12.2	46.5	17.2	35.7



## IFRS Balance Sheet

(US\$ in millions)	12/31/2022	6/30/2023	(US\$ in millions)	12/31/2022	6/30/2023
Assets			Liabilities and Equity		
Cash and cash equivalents	26.5	22.4	Client funds payable	23.6	19.1
Client funds on deposit	23.6	19.1	Consideration payable on acquisition (9)	33.2	44.7
Short term investments (1)	285.9	205.6	Personnel and related taxes (10)	27.1	14.1
Accounts receivable (2)	125.4	108.5	Taxes payable	0.9	1.9
Project advances	5.7	6.7	Carried interest allocation (11)	10.4	10.3
Other assets (3)	6.8	10.1	Derivative financial instuments	1.1	0.5
Recoverable taxes	5.7	5.4	Commitment subject to possible redemption (12)	234.1	180.7
			Other liabilities	7.6	9.4
Current Assets	479.6	377.8	Current liabilities	338.0	280.7
Accounts receivable (2)	6.3	19.3	Gross obligation under put option (13)	73.4	85.9
Deferred tax assets (4)	1.7	10.8	Consideration payable on acquisition (9)	33.4	45.3
Project advances	0.9	1.2	Carried interest allocation (11)	2.1	13.6
Other assets	2.0	2.6	Personnel liabilities	1.7	2.1
Long term investments (5)	35.3	54.2	Deferred tax liabilities	-	-
Derivative financial instruments (6)	6.3	6.1	Other liabilities	14.1	14.4
Investments in associates (7)	8.0	1.0	Non-current liabilities	124.7	161.3
Property and equipment	24.6	25.4			
Intangible assets (8)	411.5	452.4	Total liabilities	462.7	442.0
Non-current assets	496.6	573.0	- Capital	0.0	0.0
			Additional paid-in capital	485.2	495.3
			Performance Share Plan (14)	1.5	2.2
			Retained earnings	77.6	51.9
			Cumulative translation adjustment	(11.5)	(8.7)
			Equity attributable to the owners of the parent	552.8	540.7
			Non-controlling interests	(39.3)	(31.9)
			Equity	513.5	508.8
Total Assets	976.2	950.8	Total Liabilities and Equity	976.2	950.8



#### Notes

#### Notes to page 5 – Patria's Second Quarter 2023 IFRS Results

- (1) Performance fees determined in accordance with the funds offering documents and/or agreements with Limited Partners, based on the expected value for which it is highly probable that a significant reversal will not occur
- (2) Taxes on revenue represent taxes on services in some of the countries where Patria operates
- (3) Personnel expenses consist of fixed compensation costs composed of salaries and wages, rewards and bonuses, social security contributions, payroll taxes and short and long-term benefits
- (4) Deferred consideration is accrued for services rendered during retention period of employees from acquired businesses
- (5) Includes share issuance expenses related to the Initial Public Offering concluded on March 14, 2022, of Patria Latin American Opportunity Acquisition Corp. (ticker PLAO), a Special Purposes Acquisition Company ("SPAC"), and other acquisition related transaction costs including M&A expenses, unwinding of considerations payable and gross obligations under put options on acquired business
- (6) Includes earnings and amortization on intangible assets from investments in associates
- (7) Mainly composed by the fair value adjustments from: long-term investments, derivative financial instruments and foreign exchange variance
- (8) Income tax includes both current and deferred tax expenses for the period
- (9) Represents the non-controlling interest of VBI Real Estate

#### Notes to pages 8 - Patria's Second Quarter 2023 Earnings and 21 - Patria's Earnings - 5 Quarter View

- (1) Taxes on revenue have been adjusted from the comparable line in our IFRS results to remove Taxes on Realized Performance Fees which are excluded from Patria's Fee Related Earnings
- (2) Placement Fees amortization are recorded on an accrual basis and amortized over the terms of the respective investment funds
- (3) Performance fee payable to carried interest vehicle have been deducted from performance related earnings
- (4) Net financial income/(expense) includes share of equity-accounted earnings, and unrealized gains/(losses) on financial instruments excluding unrealized gains/(losses) on option arrangements from business combination, warrants and other net financial income/(expenses) related to the SPAC
- (5) Current Income Tax represents tax expenses based on each jurisdiction's tax regulations



#### Notes

#### Notes to page 10 - Net Accrued Performance Fees

- (1) Beginning with 1Q23, we are reporting Net Accrued Performance Fees balances net of related compensation and revenue taxes only. Disclosures in prior periods were also reflected net of related corporate income taxes and for comparative purposes we have now adjusted prior periods to be consistent with current reporting methodology.
- (2) Others include Private Equity funds III and VII, Infrastructure fund II, Moneda Alturas II and Kamaroopin's legacy Growth Equity fund

#### Notes to page 15 - Total AUM Roll Forward

- 1) Acquisitions reflects the Total AUM for acquired entities as of the end of the quarterly period in which the transaction closed. Impacts to Total AUM in subsequent periods are reflected on the relevant roll forward line items
- 2) Inflows generally reflects fundraising activity in the period
- 3) Outflows generally reflects divestment activity in our drawdown funds, dividends, and redemption activity in funds that offer periodic liquidity
- 4) Funds Capital Variation generally reflects the change in cash-on-hand balances at the fund level during the period. This includes but is not limited to: (i) amounts called from limited partners which has not yet been invested, (ii) amounts received from asset sales which has not yet been distributed to limited partners and (iii) amounts used to pay down capital call financing facilities

#### Notes to page 16 - Total FEAUM Roll Forward

- 1) Acquisitions reflects the Fee Earning AUM for acquired entities as of the end of the quarterly period in which the transaction closed. Impacts to Fee Earning AUM in subsequent periods are reflected on the relevant roll forward line items
- 2) Inflows reflects increases in the management fee basis of our funds related to fundraising, new subscriptions, or deployment dependent on the individual fee terms of each fund
- 3) Outflows reflects decreases to the management fee basis of our funds related to divestment activity or a contractual basis stepdown in drawdown funds, redemption activity in funds that offer periodic liquidity, and dividends in certain funds with fees based on NAV.



#### Notes

#### Notes to Page 22 – Reconciliation of IFRS to Non-GAAP Measures

- (1) Deferred Taxes are temporary taxable differences mostly from non-deductible employee profit sharing expenses, performance fees and quarterly revaluation of derivatives (IFRS note "Income Tax Expenses")
- (2) Amortization of businesses acquisition costs allocated to intangibles assets, such as contractual rights, customers relationship, and brands
- (3) Expenses with equity-based compensation and long-term employee benefits from acquired businesses. Includes Officers' Fund tracking shares, IPO's Share based incentive plan, and legacy Strategic Bonus from acquired business
- (4) Expenses for acquisition costs accruals. (i) Deferred consideration is accrued over retention period of key management from acquired businesses. (ii) Contingent consideration is the fair value adjustment of earn-out payables.
- (5) Non-recurring expenses associated with business acquisitions and restructuring
- (6) Unrealized gains and losses on warrants issued by the SPAC and option arrangements from acquisition-related transactions
- (7) SPAC's expenses are excluded from Distributable Earnings
- (8) Reflects net income attributable to owners of the Parent

#### Notes to Page 23 - IFRS Balance Sheet Results

- (1) The balance includes trust account of Patria Latin American Opportunity Acquisition Corp. (ticker PLAO), a Special Purposes Acquisition Company ("SPAC")
- (2) Current and non-current accounts receivable mainly related to management and performance fees
- (3) Other assets includes working capital movements related to prepaid expenses and advances
- (4) Deferred Taxes are temporary taxable differences mostly from non-deductible employee profit sharing expenses, performance fees and quarterly revaluation of derivatives (IFRS note "Income Tax Expenses")
- (5) The long-term investments includes GP commitments into the funds
- (6) Includes derivative financial instruments from acquisition related activity
- (7) Includes the intangible assets from associate companies of the group
- (8) Primarily composed of goodwill, non-contractual customer relationships and brands from business acquisitions and their amortization
- (9) The payable amounts relate to purchase consideration payable for business acquisitions, which include amounts contingent to the business performance over a specific period of time
- (10) Primarily composed by salaries, wages and employee profit-sharing
- (11) Reflects 35% of performance fees receivable to be paid to a carried interest vehicle when the carried interests are collected from the funds
- (12) Liabilities related to SPAC for warrants (ticker PLAOW) and redeemable SPAC Class A ordinary shares (PLAO)
- (13) Gross obligation related to option arrangements from acquisition-related activity of businesses
- (14) Reflects the share-based incentive plan



#### **Definitions**

- **Distributable Earnings (DE)** is used to assess our performance and capabilities to distribute dividends to shareholders. DE is calculated as FRE deducted by current income tax expense, plus net realized performance fees, net financial income/(expenses). DE is derived from and reconciled to, but not equivalent to, its most directly comparable IFRS measure of net income.
- **Drawdown Funds** are illiquid, closed-end funds in which upfront capital commitments are allocated to investments, and funded through capital calls from limited partners over the contractual life of the fund, which typically ranges from 10-14 years.
- Fee Earning Assets Under Management (FEAUM) is measured as the total capital managed by us on which we derive management fees as of the reporting date. Management fees are based on "net asset value," "adjusted cost of all unrealized portfolio investments," "capital commitments," or "invested capital" plus "reserved capital" (if applicable), each as defined in the applicable management agreement.
- Fee Related Earnings (FRE) is a performance measure used to assess our ability to generate profits from revenues that are measured and received on a recurring basis. FRE is calculated as management, incentive and other fee revenues, net of taxes, less personnel and administrative expenses, amortization of placement agents and rebate fees, adjusted to exclude the impacts of equity base compensation and non-recurring expenses.
- Gross MOIC represents the Gross Multiple on Invested Capital and is calculated as the total fair value of investments (realized and unrealized), divided by total invested capital.
- Incentive Fees are realized performance-based fees which are measured and received on a recurring basis, and not dependent on realization events from the underlying investments.
- Net Accrued Performance Fees represent an accrued balance of performance fees, which if each eligible investment vehicle were liquidated on the reporting date at current valuations, would be recognized as Performance Related Earnings.
- Net IRR represents the cash-weighted internal rate of return on limited partner invested capital, based on contributions, distributions and unrealized fair value as of the reporting date, after the impact of all management fees, expenses and performance fees, including current accruals. Net IRR is calculated based on the chronological dates of limited partner cash flows, which may differ from the timing of actual investment cash flows for the fund.
- Pending FEAUM refers to committed capital that is eligible to earn management fees but is not yet activated per the basis defined in the applicable management agreement.
- Performance Related Earnings (PRE) refer to realized performance fees (net of related taxes) less realized performance fee compensation allocated to our investment professionals. We earn performance fees from certain of our drawdown funds, representing a specified allocation of profits generated on eligible third-party capital, and on which the general partner receives a special residual allocation of income from limited partners in the event that specified return hurdles are achieved by the fund.
- Total Assets Under Management (Total AUM) refers to the total capital funds managed or advised by us plus the investments directly made by others in the invested companies when offered by us as co-investments. In general, Total AUM equals the sum of (i) the fair value of the investments of each one of the funds and co-investments; and (ii) uncalled capital, which is the difference between committed and called capital.

